

# STATISTICS BOOKLET

# 2015

CREATING A PROGRESSIVE,  
EQUITABLE AND SUSTAINABLE  
TABLE GRAPE INDUSTRY



# SATI

SOUTH AFRICAN TABLE  
GRAPE INDUSTRY





<b>TERM</b>	<b>DESCRIPTION</b>
<b>Intake</b>	<b>Produce inspected and passed for Export</b>
<b>Export</b>	<b>Produce is seen as Exported once the ship leaves our shores</b>
<b>Variety</b>	<b>Cultivar</b>
<b>PPECB</b>	<b>Perishable Products Export Control Board</b>
<b>FOB</b>	<b>Free On Board</b>
<b>NAMC</b>	<b>National Agricultural Marketing Council</b>

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#### **DISCLAIMER**

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#### **COMPILED BY**

Joseph Lombardt, Information and Knowledge Manager.

Tel: +27 21 863 0366 | Fax: +27 21 863 3039

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The 2014/15 South African table grape season concluded with the largest harvest ever recorded since deregulation in 1997. The total volume inspected and passed for export was 59.379 million 4.5 kg equivalent cartons, of which 58.544 million 4.5 kg equivalent cartons were exported.

The demand for seedless varieties continued to increase with red and black seedless varieties on the forefront of this increase. Seeded varieties have continued to decline with white and black seeded varieties showing the greatest decline over the past five years.

The UK and European markets continue to be the main export destinations for South African table grape producers, who received good prices during the first part of the 2014/15 season. Sales in the UK and EU were negatively affected during the latter part of the season as the supply of table grape volumes increased. South Africa exported 16% and 15% more table grapes to the UK and EU markets compared to the 2013/14 and 2012/13 seasons respectively.

The Far East market continues to remain a huge market for seedless varieties with 79% of the total volume exported to this market was seedless varieties. Exports to the Far East increased due to better climatic conditions vs. same time in 2013/14.

The Middle East market has remained fairly consistent over the last five years. Although this market is seen as a very stable market, there has not been any significant increase in demand over the past five years.

The Russian wholesale market yielded better than average prices for South African table grapes during the 2014/15 season. Whilst exports to Africa increased by 20% year on year, with volumes to Nigeria and D'Ivoire increasing by 77% and 73% respectively.



## NORTHERN PROVINCES

Harvesting commenced in Week 45, approximately two weeks later than the 2013/14 season. Due to hot and relatively dry weather conditions throughout the season pack tempos were high and quality remained very good to excellent until the end of the season in Week 9.

## ORANGE RIVER

Sporadic pre-season frost and hail caused minor damage in some parts of the region. However, when harvesting commenced in Weeks 46 and 47 there was already evidence that the crop would yield good quality and that crop volume predictions would not be affected negatively. Due to excellent weather conditions packing tempos were high, peak volumes were packed in a shorter period and thus the very early parts of the region already completed packing by the end of Week 52, with packing throughout the region ending by Week 4. Quality remained very good to excellent throughout the period.

## OLIFANTS RIVER

Packing commenced in Week 49 and concluded in Week 11. This region also experienced excellent harvest conditions throughout the season with dry hot weather leading to excellent quality and high pack tempos. Due to new vineyard plantings coming into full production the region once again reached a new record harvest level, this being the 4th consecutive year of increased production volumes.

## BERG RIVER

Excellent pre-season weather conditions created the perfect platform for a very early start to the harvest period, which commenced Week 48. The season was up to 14 days earlier than normal which caused a number of early and mid-season varieties to ripen at the same time creating pressure on packing systems. The excellent harvest conditions further contributed to this pressure due to the very good quality of the crop. Packing in the region concluded by Week 11.

## HEX RIVER VALLEY

An earlier than normal start to this season (week 51) and excellent harvest conditions was experienced by this region. Early- and mid-season peaks were experienced whilst quality remained excellent throughout the packing period. Producers who have been farming in the region for two generations claimed that they have never before experienced such a perfect harvest period. The season concluded in Week 15.



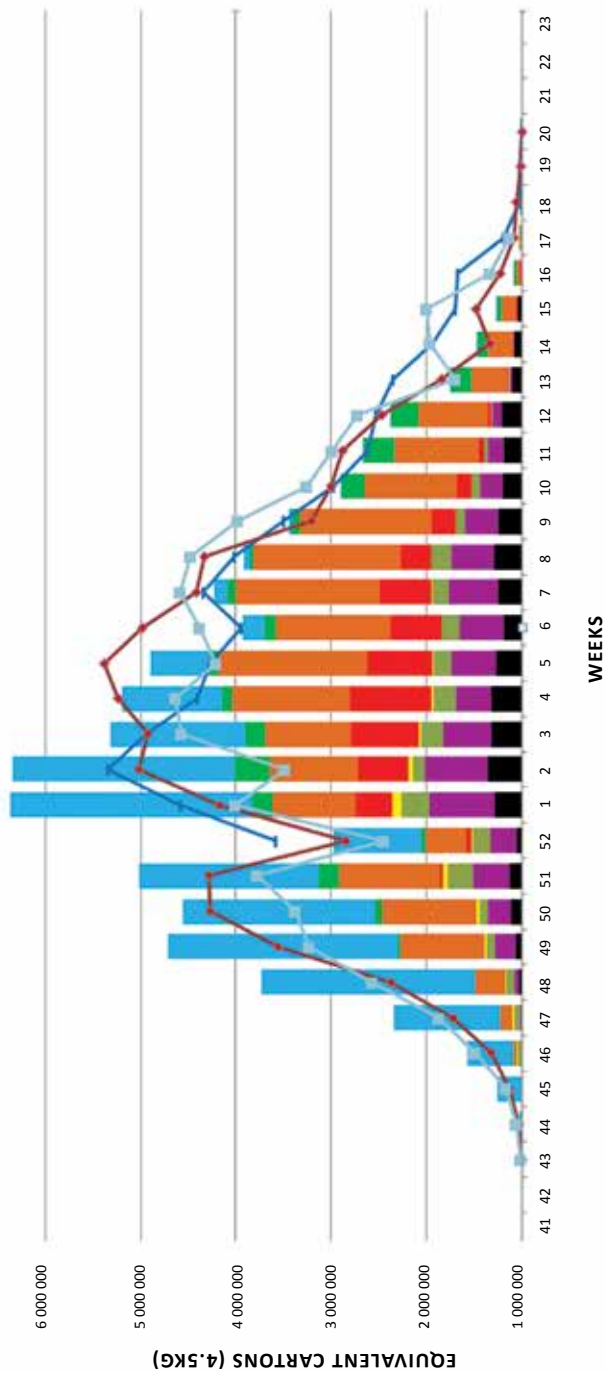
- BLACK SEEDED GRAPES ● BLACK SEEDLESS GRAPES ● EXPERIMENTAL GRAPES
- MIXED GRAPES ● RED SEEDED GRAPES ● RED SEEDLESS GRAPES
- WHITE SEEDED GRAPES ● WHITE SEEDLESS GRAPES

## — INTAKE PER PRODUCTION REGION (4.5 KG EQUIVALENT CARTONS)

REGION OF ORIGIN	INSPECTION AREA	2014/2015	2013/2014
<b>NORTHERN PROVINCE</b>	Brits	66 629	44 849
	Cape Town	17 432	14 639
	Groblersdal / Marble Hall	3 413 181	10 485
	Naboomspruit / Nylstroom	184 304	3 027 735
	Nelspruit	43	230 010
	Potgietersrus	794 528	511 903
	Vaal Triangle	34 609	243 978
<b>NORTHERN PROVINCE TOTAL</b>		<b>4 510 726</b>	<b>4 083 599</b>
<b>ORANGE RIVER</b>	Augrabies	4 891 459	3 670 591
	Blouputs	1 575 499	1 485 798
	Cape Town	13 333	14 657
	Citrusdal Houers	36 403	
	Elgin		360
	Friersdale	437 643	274 116
	Groblershoop	102 180	45 077
	Kakamas	4 079 630	3 765 203
	Kanoneiland	2 684 449	1 877 706
	Lower Orange River	3 147 047	3 466 216
	Upington	709 040	519 237
	Vaal Triangle	10 042	
<b>ORANGE RIVER TOTAL</b>		<b>17 686 725</b>	<b>15 118 961</b>
<b>OLIFANTS RIVER</b>	Cape Town	8 729	20 810
	Clanwilliam	768 846	661 449
	Lower Orange River	300 515	
	Trawal	2 081 776	1 969 114
	Vaal Triangle	737	
	Vredendal	627 685	469 683
<b>OLIFANTS RIVER TOTAL</b>		<b>3 788 287</b>	<b>3 121 056</b>
<b>BERG RIVER</b>	Cape Town	43 505	73 222
	Franschoek	2 908	
	Kakamas	59 059	
	Ladismith	25 184	
	Naboomspruit / Nylstroom	522	
	Paarl	5 122 807	4 274 790
	Piketberg	4 451 912	3 840 224
	Riebeeck Kasteel	1 245 178	1 050 602
	Robertson	150 034	
	Saron	1 803 471	2 126 994
	Trawal	1 800	
	Tulbagh	122 277	13 170
	Upington	441	
	Vaal Triangle	8 486	
	Worcester	24 865	
<b>BERG RIVER TOTAL</b>		<b>13 062 449</b>	<b>11 379 002</b>
<b>HEX RIVER VALLEY</b>	Cape Town	84 689	120 970
	De Doorns	437 799	310 788
	Elgin	19 328	28 756
	Montagu	74 630	93 958
	Paarl	265	286 400
	Robertson	162 094	
	Tulbagh	42 350	16 005 324
	Vaal Triangle	19 529	
	Villersdorp	2 094	
	Vyeboom	360	
	Worcester	19 487 954	
<b>HEX RIVER VALLEY TOTAL</b>		<b>20 331 091</b>	<b>16 846 196</b>
<b>GRAND TOTAL</b>		<b>59 379 279</b>	<b>50 548 814</b>

2014/2015 INTAKE GRAPH

- BLACK SEEDED
- RED SEEDED
- BLACK SEEDED
- WHITE SEEDED
- BLACK SEEDED
- WHITE SEEDED
- EXPERIMENTAL
- WHITE SEEDED
- MIXED GRAPES
- RED SEEDED





NORTHERN PROVINCES

WEEKS	40	42	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
GRAPAES				■	■	■	■	■																							
PRIME				■	■	■	■	■	■	■	■	■	■	■	■																
FLAME SEEDLESS				■	■	■	■	■	■	■	■	■	■	■	■																
STARLIGHT				■	■	■	■	■	■	■	■	■	■	■																	
SUGRATHIRTEEN							■	■	■	■	■	■	■	■																	
BLACK GEM							■	■	■	■	■	■	■	■	■																
DAN BEN HANNAH									■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
CRIMSON SEEDLESS											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
REDGLOBE											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■

ORANGE RIVER

WEEKS	40	42	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
PRIME				■	■	■	■	■	■	■	■	■	■																		
GRAPAES					■	■	■	■	■	■	■	■	■																		
FLAME SEEDLESS							■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRAONE							■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRATHIRTEEN										■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
VICTORIA										■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
RALLI SEEDLESS										■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRASIXTEEN											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
THOMPSON SEEDLESS											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
REDGLOBE											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
CRIMSON SEEDLESS											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
AUTUMN ROYAL														■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■

OLIFANTS RIVER

WEEKS	40	42	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
FLAME SEEDLESS							■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
PRIME							■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRAONE										■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
DAN BEN HANNAH											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRATHIRTEEN											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
RALLI SEEDLESS											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
CRIMSON SEEDLESS													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
REDGLOBE													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
THOMPSON SEEDLESS													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
AUTUMN ROYAL															■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■

BERG RIVER

WEEKS	40	42	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20		
FLAME SEEDLESS						■	■	■	■	■	■	■	■	■	■	■	■	■	■														
PRIME						■	■	■	■	■	■	■	■																				
SUGRAONE									■	■	■	■	■	■	■	■	■																
STARLIGHT									■	■	■	■	■																				
SUGRATHIRTEEN										■	■	■	■	■	■	■	■																
VICTORIA										■	■	■	■	■	■	■	■																
SUGRASIXTEEN											■	■	■	■	■	■	■																
REGAL SEEDLESS											■	■	■	■	■	■	■	■															
DAN BEN HANNAH												■	■	■	■	■	■	■	■	■													
REDGLOBE													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
CRIMSON SEEDLESS													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
THOMPSON SEEDLESS													■	■	■	■	■	■	■														
SUNRED SEEDLESS														■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
AUTUMN ROYAL															■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
AFRICAN DELIGHT															■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
LA ROCHELLE																■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
ALPHONSE LAVALLEE																■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
SUNDANCE SEEDLESS																	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
SUGRANINETEEN																		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	
WALTHAM CROSS																		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	

HEX RIVER VALLEY

WEEKS	40	42	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	
FLAME SEEDLESS										■	■	■	■	■	■	■	■	■	■													
STARLIGHT										■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRAONE											■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
CRIMSON SEEDLESS													■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
AUTUMN ROYAL																■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
REDGLOBE																	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
REGAL SEEDLESS																	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
THOMPSON SEEDLESS																		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRATHIRTEEN																		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
RALLI SEEDLESS																		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
SUGRASIXTEEN																			■	■	■	■	■	■	■	■	■	■	■	■	■	■
ALPHONSE LAVALLEE																			■	■	■	■	■	■	■	■	■	■	■	■	■	■
VICTORIA																				■	■	■	■	■	■	■	■	■	■	■	■	■
SUNRED SEEDLESS																					■	■	■	■	■	■	■	■	■	■	■	■
SUGRANINETEEN																						■	■	■	■	■	■	■	■	■	■	■
SUNDANCE SEEDLESS																						■	■	■	■	■	■	■	■	■	■	■
BLAGRATWO																							■	■	■	■	■	■	■	■	■	■
LA ROCHELLE																								■	■	■	■	■	■	■	■	■
DAUPHINE																									■	■	■	■	■	■	■	■
SHEEGENE 20																										■	■	■	■	■	■	■
BARLINKA																																

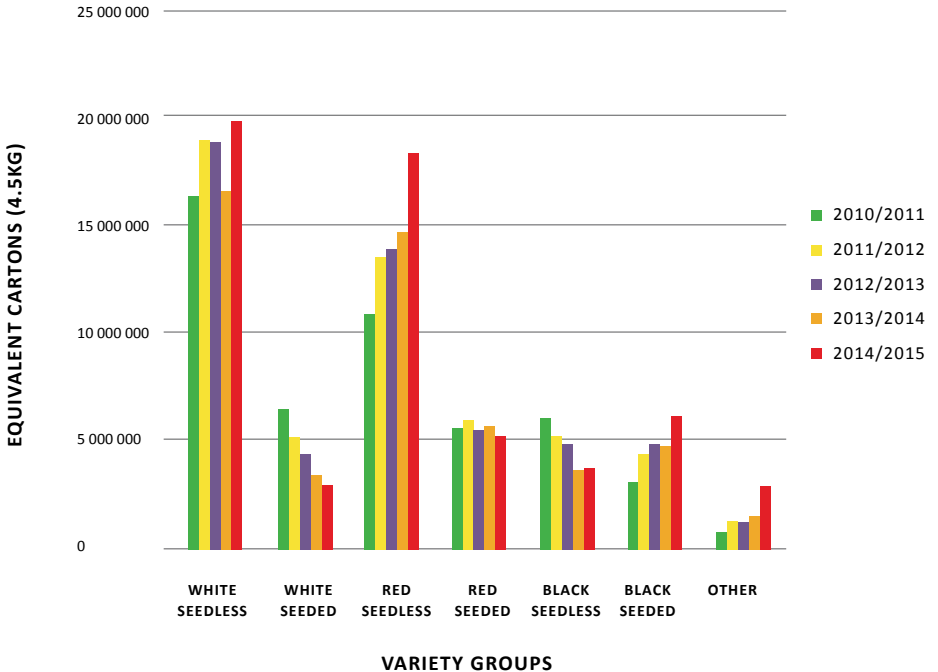
## FIVE YEAR REGIONAL INTAKE (4.5 KG EQUIVALENT CARTONS)

REGION NAME	VARIETY GROUP	2014/2015	2013/2014	2012/2013	2011/2012	2010/2011
NORTHERN PROVINCE	Black Seeded	378 032	400 312	472 838	646 917	640 337
	Black Seedless	312 440	314 088	274 797	238 465	178 297
	Experimental	222 735	182 823	188 086	85 328	32 333
	Mixed Grapes	41 032	73 010	45 737	78 380	23 934
	Red Seeded	605 540	592 959	706 962	817 795	751 874
	Red Seedless	1 534 974	1 426 018	1 368 965	1 256 251	991 028
	White Seeded	43	13 163	10 595	14 751	4 936
	White Seedless	1 415 931	1 081 226	1 087 668	1 116 288	954 958
	<b>NORTHERN PROVINCE TOTAL</b>		<b>4 510 726</b>	<b>4 083 599</b>	<b>4 155 648</b>	<b>4 254 175</b>
ORANGE RIVER	Black Seeded	52 228	63 643	116 474	188 562	216 658
	Black Seedless	1 184 612	993 865	839 377	909 243	518 130
	Experimental	357 358	181 296	79 334	66 044	23 138
	Mixed Grapes	126 509	90 057	58 221	290 479	350 551
	Red Seeded	612 562	546 424	639 170	517 354	704 931
	Red Seedless	2 517 431	2 136 649	2 284 954	2 470 507	2 063 164
	White Seeded	370 900	453 647	430 423	544 762	469 838
	White Seedless	12 465 126	10 653 380	11 591 429	11 838 237	9 595 762
	<b>ORANGE RIVER TOTAL</b>		<b>17 686 725</b>	<b>15 118 961</b>	<b>16 039 382</b>	<b>16 825 188</b>
OLIFANTS RIVER	Black Seeded	191 770	186 442	180 194	145 210	142 360
	Black Seedless	556 840	448 460	463 503	283 037	173 484
	Experimental	125 872	65 508	43 689	11 063	256
	Mixed Grapes	6 237	127	15 422	26 454	6 997
	Red Seeded	615 803	648 129	440 012	389 978	346 292
	Red Seedless	1 534 206	1 202 854	976 330	915 506	631 364
	White Seeded	22 048	18 209	20 172	17 790	29 890
	White Seedless	735 511	551 327	586 619	482 608	447 724
	<b>OLIFANTS RIVER TOTAL</b>		<b>3 788 287</b>	<b>3 121 056</b>	<b>2 725 942</b>	<b>2 271 646</b>
BERG RIVER	Black Seeded	1 434 440	1 321 869	1 713 307	1 698 809	1 869 541
	Black Seedless	1 374 405	1 079 942	1 218 214	1 132 545	773 906
	Experimental	879 483	567 624	420 177	257 197	122 416
	Mixed Grapes	49 908	34 471	94 975	196 568	104 950
	Red Seeded	1 831 673	2 190 763	2 032 653	2 226 854	2 015 826
	Red Seedless	3 614 247	2 806 528	2 566 851	2 654 143	2 336 950
	White Seeded	986 941	1 083 086	1 347 977	1 508 228	1 623 690
	White Seedless	2 891 352	2 294 719	3 278 015	3 199 994	3 075 612
	<b>BERG RIVER TOTAL</b>		<b>13 062 449</b>	<b>11 379 002</b>	<b>12 672 168</b>	<b>12 874 338</b>
HEX RIVER VALLEY	Black Seeded	1 714 402	1 712 921	2 425 283	2 631 146	3 193 895
	Black Seedless	2 819 521	1 990 439	2 114 045	1 839 644	1 505 067
	Experimental	1 024 330	335 795	190 821	134 271	71 992
	Mixed Grapes	144 666	77 474	90 821	146 271	91 299
	Red Seeded	1 601 957	1 735 531	1 763 371	2 035 883	1 846 059
	Red Seedless	9 135 270	7 131 282	6 624 292	6 243 523	4 874 856
	White Seeded	1 610 449	1 868 045	2 560 199	3 095 160	4 372 166
	White Seedless	2 280 497	1 994 709	2 517 893	2 306 150	2 268 796
	<b>HEX RIVER VALLEY TOTAL</b>		<b>20 331 091</b>	<b>16 846 196</b>	<b>18 286 725</b>	<b>18 432 048</b>
<b>GRAND TOTAL</b>		<b>59 379 279</b>	<b>50 548 814</b>	<b>53 879 865</b>	<b>54 657 395</b>	<b>49 445 257</b>

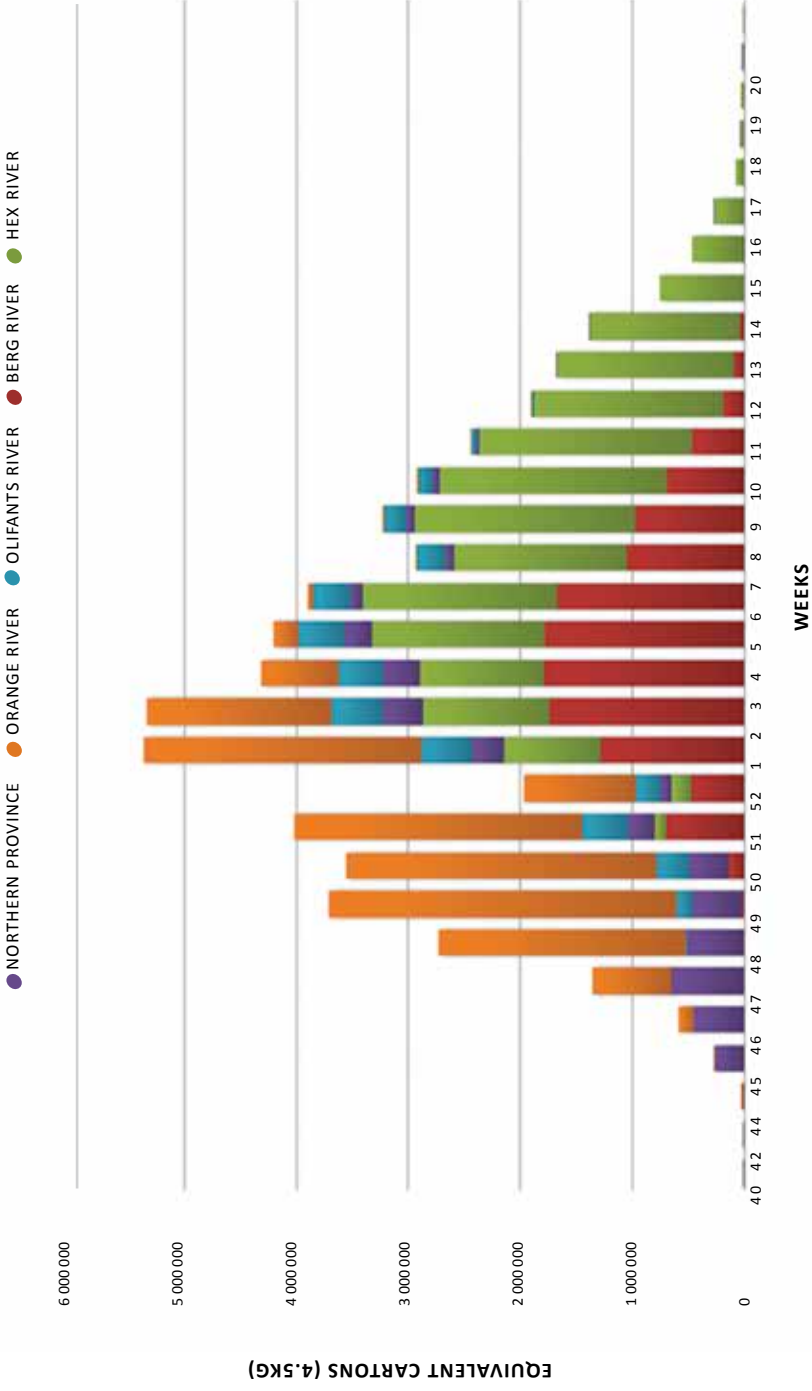
**FIVE YEAR INTAKE PER VARIETY GROUP  
(4.5 KG EQUIVALENT CARTONS) (2014/2015 VS 2013/2014 SEASON)**

VARIETY GROUPS	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015	2014/2015 VS 2013/2014
White Seedless	16 342 852	18 943 277	18 875 499	16 575 361	19 788 417	19.38%
White Seeded	6 500 520	5 180 691	4 410 595	3 436 150	2 990 382	-12.97%
Red Seedless	10 897 362	13 539 930	13 951 449	14 703 331	18 336 127	24.71%
Red Seeded	5 664 982	5 987 864	5 519 309	5 713 806	5 267 536	-7.81%
Black Seeded	6 062 791	5 310 644	4 938 159	3 685 187	3 770 872	2.33%
Black Seedless	3 148 884	4 402 934	4 932 839	4 826 794	6 247 815	29.44%
Other	827 866	1 292 055	1 252 015	1 608 185	2 978 129	85.19%
<b>GRAND TOTAL</b>	<b>49 445 257</b>	<b>54 657 395</b>	<b>53 879 865</b>	<b>50 548 814</b>	<b>59 379 279</b>	<b>17.47%</b>

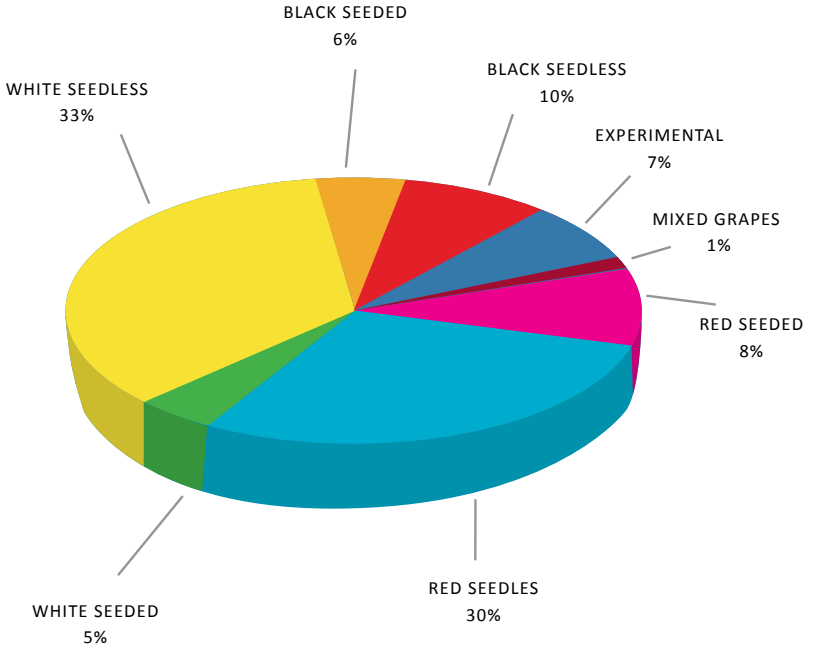
**FIVE YEAR PRODUCTION**



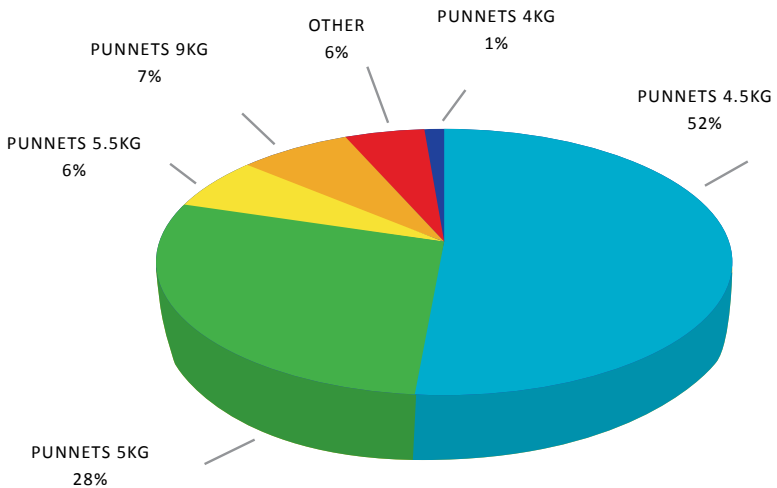
2014/2015 WEEKLY REGIONAL INTAKE



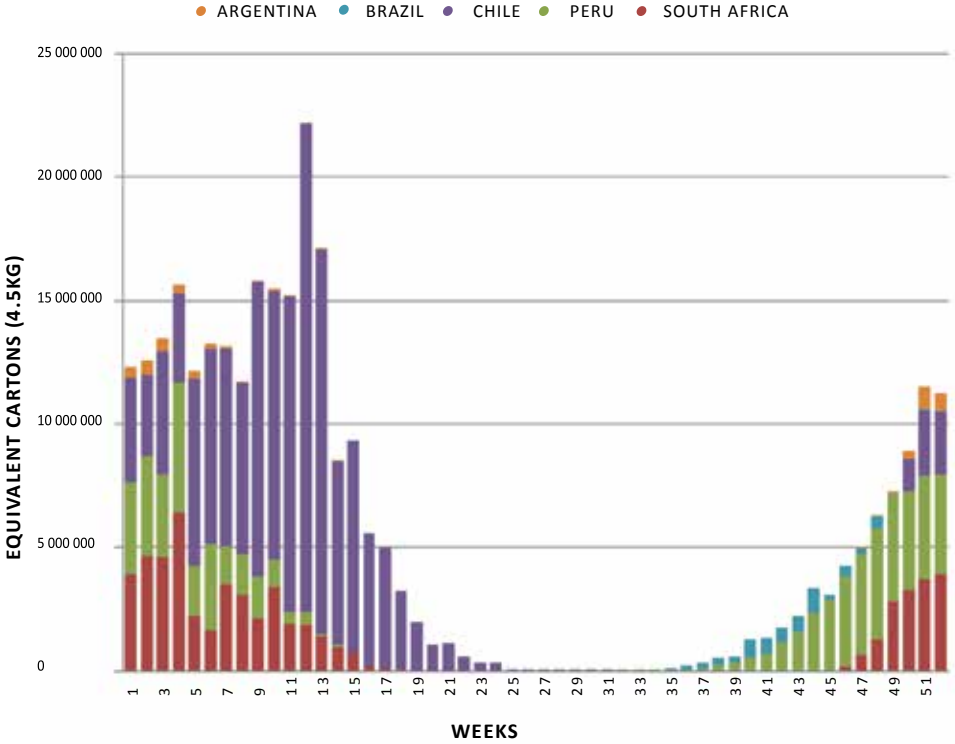
2014/2015 INTAKE AND VARIETY GROUP SPLIT



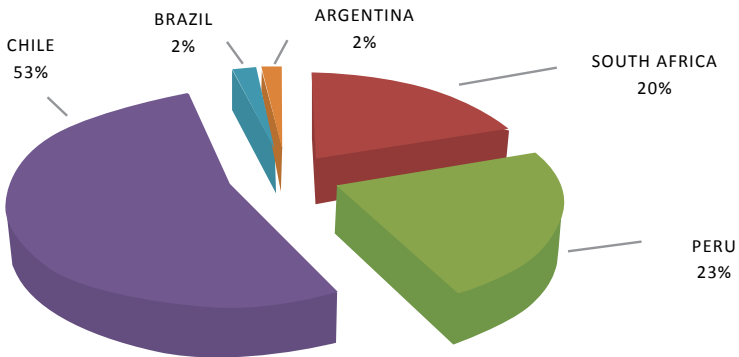
2014/2015 TOTAL INTAKE BY CARTON MASS



## 2014/2015 SOUTHERN HEMISPHERE EXPORTS



## 2014/2015 SOUTHERN HEMISPHERE EXPORTS SHARE



## 5 YEAR EXPORT MARKET SPLIT (4.5KG EQUIVALENT CARTONS)

MARKET	VARIETY GROUP	2014/2015	2013/2014	2012/2013	2011/2012	2010/2011
<b>AFRICA</b>	Black Seeded	5 517	6 404	19 832	11 840	14 240
	Black Seedless	18 382	3 938	10 693	8 160	160
	Experimental	33 555	28 862	29 440	13 440	2 240
	Mixed Grapes	3 297	3 778	3 040	0	3 680
	Red Seeded	307 539	373 446	328 248	257 659	178 400
	Red Seedless	307 127	145 998	178 999	136 667	81 280
	White Seeded	4 740	7 503	7 328	4 420	5 920
	White Seedless	25 375	18 282	32 486	20 960	19 840
	<b>AFRICA TOTAL</b>		<b>705 532</b>	<b>588 211</b>	<b>610 066</b>	<b>453 146</b>
<b>EUROPE</b>	Black Seeded	2 451 715	2 367 564	3 211 259	3 538 052	4 101 728
	Black Seedless	2 434 099	1 950 157	1 669 577	1 397 955	809 120
	Experimental	1 302 286	774 509	580 396	346 720	81 600
	Mixed Grapes	386 471	410 363	662 948	543 200	531 040
	Red Seeded	2 142 789	1 945 944	2 268 037	2 069 262	2 280 320
	Red Seedless	8 945 578	7 017 449	5 844 963	6 034 380	4 719 520
	White Seeded	2 297 212	2 719 352	3 384 286	4 044 960	4 666 592
	White Seedless	13 905 572	11 332 570	11 339 471	11 782 428	9 826 720
	<b>EUROPE TOTAL</b>		<b>33 865 721</b>	<b>28 517 908</b>	<b>28 960 937</b>	<b>29 756 957</b>
<b>FAR EAST</b>	Black Seeded	124 620	114 131	234 144	435 840	306 080
	Black Seedless	1 835 190	1 358 749	1 682 752	1 623 520	780 320
	Experimental	216 279	147 036	79 830	113 824	26 080
	Mixed Grapes	101 411	46 590	184 952	28 640	103 840
	Red Seeded	700 835	1 069 215	810 182	1 266 560	900 800
	Red Seedless	1 689 050	1 689 008	2 061 806	2 555 936	1 291 040
	White Seeded	5 372	3 423	7 360	44 640	53 920
	White Seedless	727 480	668 407	1 079 310	1 436 320	1 091 520
	<b>FAR EAST TOTAL</b>		<b>5 400 237</b>	<b>5 096 559</b>	<b>6 140 336</b>	<b>7 505 280</b>
<b>INDIAN OCEAN ISLANDS</b>	Black Seeded	23 828	33 000	23 777	26 240	37 120
	Black Seedless	22 928	22 752	32 540	26 400	20 480
	Experimental	1 107	3 789	800	1 600	
	Mixed Grapes	8 820	1 630	6 942	2 720	5 120
	Red Seeded	92 684	98 102	80 436	75 680	96 640
	Red Seedless	131 107	126 547	97 715	117 600	70 080
	White Seeded	12 591	18 270	14 240	12 320	14 720
	White Seedless	54 209	36 548	63 111	36 480	35 360
	<b>INDIAN OCEAN ISL. TOTAL</b>		<b>347 274</b>	<b>340 638</b>	<b>319 561</b>	<b>299 040</b>



## 5 YEAR EXPORT MARKET SPLIT (4.5KG EQUIVALENT CARTONS)

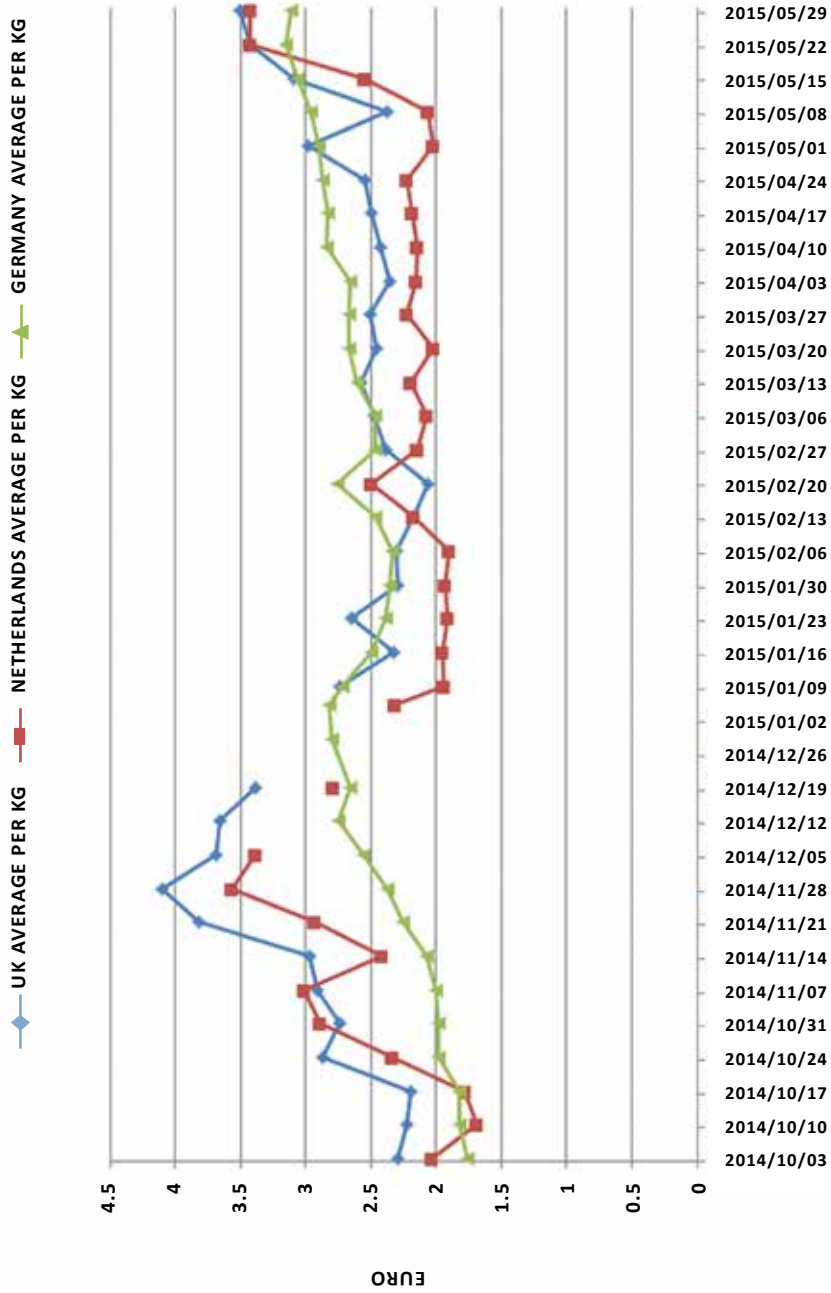
MARKET	VARIETY GROUP	2014/2015	2013/2014	2012/2013	2011/2012	2010/2011
<b>MIDDLE EAST</b>	Black Seeded	397 559	418 463	495 299	530 880	484 000
	Black Seedless	118 506	52 754	43 805	47 360	21 120
	Experimental	24 853	42 385	5 436	9 600	11 360
	Mixed Grapes	7 402	28 466	54 214	26 080	18 720
	Red Seeded	1 084 729	1 196 894	1 000 917	1 187 040	986 880
	Red Seedless	297 689	182 236	182 797	186 240	141 920
	White Seeded	42 782	28 688	80 101	47 200	85 440
	White Seedless	785 425	634 924	873 519	906 880	774 880
	<b>MIDDLE EAST TOTAL</b>		<b>2 758 945</b>	<b>2 584 810</b>	<b>2 736 088</b>	<b>2 941 280</b>
<b>RUSSIAN FEDERATION</b>	Black Seeded	271 173	305 101	320 502	201 920	206 880
	Black Seedless	160 452	48 932	71 434	34 400	14 080
	Experimental	15 841	16 657	6 400	0	0
	Mixed Grapes	3 160	10 758	17 508	3 200	0
	Red Seeded	176 449	155 540	256 930	122 720	34 080
	Red Seedless	132 501	129 056	136 317	70 400	74 240
	White Seeded	195 447	301 909	400 698	390 400	201 920
	White Seedless	261 514	343 868	248 277	253 280	146 240
	<b>RUSSIAN FEDERATION TOTAL</b>		<b>1 216 539</b>	<b>1 311 821</b>	<b>1 458 066</b>	<b>1 076 320</b>
<b>UNITED KINGDOM</b>	Black Seeded	28 766	46 863	39 967	89 600	124 000
	Black Seedless	1 631 127	1 407 040	1 124 656	896 800	625 280
	Experimental	811 671	378 948	165 834	81 040	28 280
	Mixed Grapes	80 056	158 897	179 646	219 520	310 400
	Red Seeded	182 168	166 645	83 676	124 800	104 800
	Red Seedless	6 773 427	5 500 404	4 774 972	4 487 520	3 705 280
	White Seeded	15 165	16 626	33 443	66 880	40 880
	White Seedless	4 315 037	3 841 580	4 673 658	4 888 240	4 281 644
	<b>UNITED KINGDOM TOTAL</b>		<b>13 837 417</b>	<b>11 517 003</b>	<b>11 075 852</b>	<b>10 854 400</b>
<b>USA &amp; CANADA</b>	Black Seeded	9 480	9 780	29 096	6 400	3 200
	Black Seedless	42 502	67 812	57 271	1 600	0
	Experimental	4 424	3 260	590	480	0
	Mixed Grapes	12 008	4 075	19 423	2 880	0
	Red Seeded	3 160	805	20 800	8 320	25 600
	Red Seedless	116 288	52 816	103 848	40 320	68 320
	White Seeded	0	163	0	320	6 400
	White Seedless	225 466	215 647	111 496	114 400	96 640
	<b>USA &amp; CANADA TOTAL</b>		<b>413 328</b>	<b>354 358</b>	<b>342 524</b>	<b>174 720</b>
<b>GRAND TOTAL</b>		<b>58 544 992</b>	<b>50 311 308</b>	<b>51 643 430</b>	<b>53 061 143</b>	<b>44 778 004</b>

## PRICE COMPARISON IN THE UK AND EUROPEAN WHOLESALE MARKETS

EURO (€) PRICE				HISTORICAL EXCHANGE RATE RAND/EURO	RAND (R) PRICE		
WEEKS	UK AVERAGE PER KG	NETHERLANDS AVERAGE PER KG	GERMANY AVERAGE PER KG		UK AVERAGE PER KG	NETHERLANDS AVERAGE PER KG	GERMANY AVERAGE PER KG
40	€ 2.29	€ 2.04	€ 1.76	14.1754	R 32.53	R 28.87	R 25.01
41	€ 2.23	€ 1.69	€ 1.82	14.0809	R 31.38	R 23.81	R 25.65
42	€ 2.20	€ 1.78	€ 1.83	14.1900	R 31.20	R 25.26	R 25.91
43	€ 2.88	€ 2.34	€ 1.98	13.8816	R 39.91	R 32.51	R 27.49
44	€ 2.74	€ 2.89	€ 1.99	13.6466	R 37.45	R 39.50	R 27.10
45	€ 2.91	€ 3.01	€ 2.00	14.0071	R 40.74	R 42.16	R 28.04
46	€ 2.97	€ 2.42	€ 2.08	13.9746	R 41.48	R 33.85	R 29.04
47	€ 3.82	€ 2.93	€ 2.26	13.7247	R 52.39	R 40.26	R 31.03
48	€ 4.11	€ 3.57	€ 2.38	13.7262	R 56.39	R 49.00	R 32.65
49	€ 3.69	€ 3.39	€ 2.56	13.8776	R 51.21	R 47.04	R 35.46
50	€ 3.65		€ 2.75	14.4000	R 52.63		R 39.62
51	€ 3.39	€ 2.79	€ 2.66	14.2526	R 48.27	R 39.75	R 37.92
52			€ 2.80	14.1388			R 39.62
1		€ 2.32	€ 2.82	14.0046		R 32.46	R 39.49
2	€ 2.74	€ 1.94	€ 2.72	13.6818	R 37.48	R 26.58	R 37.25
3	€ 2.33	€ 1.95	€ 2.50	13.4043	R 31.23	R 26.17	R 33.51
4	€ 2.65	€ 1.91	€ 2.39	12.9294	R 34.23	R 24.74	R 30.90
5	€ 2.29	€ 1.94	€ 2.36	13.0996	R 30.05	R 25.36	R 30.92
6	€ 2.30	€ 1.90	€ 2.33	12.9311	R 29.80	R 24.60	R 30.16
7	€ 2.17	€ 2.18	€ 2.47	13.4125	R 29.12	R 29.22	R 33.16
8	€ 2.07	€ 2.50	€ 2.76	13.1901	R 27.29	R 33.00	R 36.38
9	€ 2.39	€ 2.15	€ 2.47	12.8998	R 30.82	R 27.67	R 31.89
10	€ 2.48	€ 2.08	€ 2.47	12.9937	R 32.25	R 26.97	R 32.09
11	€ 2.58	€ 2.19	€ 2.61	13.0850	R 33.80	R 28.67	R 34.09
12	€ 2.45	€ 2.02	€ 2.68	13.0953	R 32.14	R 26.46	R 35.03
13	€ 2.51	€ 2.23	€ 2.67	13.0118	R 32.63	R 29.00	R 34.69
14	€ 2.35	€ 2.16	€ 2.66	12.9483	R 30.47	R 27.95	R 34.44
15	€ 2.43	€ 2.15	€ 2.84	12.7267	R 30.87	R 27.35	R 36.11
16	€ 2.49	€ 2.19	€ 2.83	12.9237	R 32.23	R 28.28	R 36.59
17	€ 2.55	€ 2.22	€ 2.87	13.2138	R 33.74	R 29.38	R 37.90
18	€ 2.98	€ 2.02	€ 2.90	13.2378	R 39.44	R 26.75	R 38.43
19	€ 2.38	€ 2.06	€ 2.96	13.4986	R 32.14	R 27.85	R 39.98
20	€ 3.10	€ 2.55	€ 3.06	13.4208	R 41.58	R 34.19	R 41.13
21	€ 3.42	€ 3.43	€ 3.15	13.1853	R 45.13	R 45.21	R 41.53

Source: Promar International & The South African Reserve Bank

AVERAGE WHOLESALE PRICE GRAPH (EURO)



Source: Promar International



## TOP 20 EXPORTED VARIETIES DURING THE 2014/2015 SEASON

VARIETY	VARIETY GROUP	DESCRIPTION
<b>CRIMSON SEEDLESS</b>	Red Seedless	Attractive pink elongated berries, crispy excellent flavour.
<b>PRIME</b>	White Seedless	The earliest South African cultivar, seedless, good berry size, crisp new season taste.
<b>THOMPSON SEEDLESS</b>	White Seedless	White, elongated berries, good bunches, fleshy, melting taste, outstanding quality and appearance.
<b>REDGLOBE</b>	Red Seeded	Large berries, deep, wine red colour, fleshy, melting and sweet flavour.
<b>FLAME SEEDLESS</b>	Red Seedless	Red, attractive in colour, firm, pleasant taste, crispy eating experience.
<b>SUGRAONE</b>	White Seedless	White, seedless, large berries, good shelf life, slight muscat flavour when mature.
<b>AUTUMN ROYAL</b>	Black Seedless	This large, elongated purple-black berry with a crunchy skin, firm texture and a pleasant, distinctive flavour.
<b>SUGRATHIRTEEN</b>	Black Seedless	Early mid-season, large berry, black seedless variety. Excellent taste and flavour.
<b>REGAL SEEDLESS</b>	White Seedless	Early mid-season white, seedless, large crisp berries, good shelf life.
<b>SUGRANINETEEN</b>	Red Seedless	Late ripening berries that are crisp, juicy, and elliptical in shape.
<b>DAUPHINE</b>	White Seeded	Late seeded white grape, attractive bunches and berries, excellent late maturing flavour.
<b>GRAPAES</b>	White Seedless	White seedless table grape, with medium sized bunches, firm, distinct "muscat" flavour.
<b>DAN BEN HANNAH</b>	Black Seeded	Large oval berries. Also known as Black Emperor in the Far East. Mid-season variety with very good taste.
<b>SUNRED SEEDLESS</b>	Red Seedless	Mid-season, round berries, deep maroon colour, crispy, firm and crunchy.
<b>VICTORIA</b>	White Seeded	The earliest white seeded variety available from South Africa. Large berries, good shelf life, crisp berries.
<b>SUGRASIXTEEN</b>	Black Seedless	Unique, fruity, muscat-type flavor; juicy, moderately firm flesh; and tough skin.

## FIVE YEAR EXPORTS OF THE TOP 20 VARIETIES (4.5 KG EQUIVALENT CARTONS)

VARIETY	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015
CRIMSON SEEDLESS	5 268 117	6 970 402	7 361 120	8 948 985	10 480 704
PRIME	4 941 871	5 978 674	7 002 497	5 670 998	7 048 640
THOMPSON SEEDLESS	4 835 917	5 574 936	5 041 147	4 845 413	5 685 990
REDGLOBE	5 268 117	5 822 236	5 460 665	5 512 613	4 621 778
FLAME SEEDLESS	3 625 341	4 342 968	4 119 986	3 357 505	4 319 214
SUGRAONE	3 707 154	4 303 973	3 638 921	3 137 593	4 203 884
AUTUMN ROYAL	1 522 236	2 029 571	2 224 380	1 718 446	3 021 918
SUGRATHIRTEEN	1 154 093	1 675 007	1 730 628	1 576 922	2 098 524
REGAL SEEDLESS	2 436 698	2 368 490	2 194 129	1 661 152	1 620 184
SUGRANINETEEN	155 807	432 185	691 087	621 134	1 385 297
DAUPHINE	3 824 930	2 752 330	2 239 814	2 280 983	1 204 523
GRAPAES	159 360	319 200	600 949	782 563	1 196 241
DAN BEN HANNAH	1 143 768	1 211 439	1 346 249	1 078 567	1 063 558
SUNRED SEEDLESS	1 388 741	1 096 570	1 042 419	928 196	1 049 740
VICTORIA	1 598 596	1490762	1 340 745	1 059 720	905 392
SUGRASIXTEEN	364 107	495 456	744 719	740 841	831 788
RALLI SEEDLESS	466 760	689 504	714 737	629 625	803 536
STARLIGHT	104 316	319 846	525 622	369 368	787 167
LA ROCHELLE	1 584 380	1 387 415	1 249 008	902 970	755 115
BARLINKA	1 173 510	930 055	858 826	878 026	568 769
OTHER	3 972 346	4 121 032	3 787 059	4 228 267	4 893 030
<b>TOTAL</b>	<b>49 445 257</b>	<b>54 657 395</b>	<b>53 879 865</b>	<b>50 548 814</b>	<b>58 544 992</b>

AREA PLANTED (HA) AND NUMBER OF VINES PER CULTIVAR						
CULTIVAR	NO OF VINES	TOTAL HECTARES	HECTARES			
			AGE 0-3	AGE 4-9	AGE 10-15	AGE 16+
CRIMSON SEEDLESS	5 845 574	4 447	1 063	2 148	1 136	100
PRIME	2 930 958	1 560	109	473	888	89
THOMPSON SEEDLESS	2 302 530	1 381	104	174	316	787
FLAME SEEDLESS	2 486 162	1 344	70	398	552	324
SUGRAONE	1 906 383	1 104	181	293	316	313
REDGLOBE	1 981 621	1 067	33	340	175	519
AUTUMN ROYAL	1 675 869	869	163	668	31	8
SUGRATHIRTEEN	1 005 481	586	128	360	94	5
SUGRANINETEEN	804 799	453	257	189	4	3
REGAL SEEDLESS	840 519	451	6	23	290	132
DAUPHINE	753 053	367	0	33	104	229
GRAPAES	745 842	363	173	182	8	
STARLIGHT	621 719	321	140	167	10	4
RALLI SEEDLESS	489 608	275	58	139	74	5
SUNRED SEEDLESS	427 447	245	4	7	17	217
SUGRASIXTEEN	399 681	231	59	159	8	5
DAN BEN HANNAH	414 971	228	5	64	43	116
LA ROCHELLE	414 866	188	1	28	13	146
VICTORIA	324 823	160		11	83	66
BARLINKA	355 363	151		2	50	100
OTHER	4 521 116	2 422	1 172	669	248	333
<b>TOTAL</b>	<b>31 248 385</b>	<b>18 212</b>	<b>3 725</b>	<b>6 528</b>	<b>4 459</b>	<b>3 500</b>
<b>% SPLIT BY AGE TIER</b>		<b>100%</b>	<b>20%</b>	<b>36%</b>	<b>24%</b>	<b>20%</b>

Source: SATI Annual Vine Census 2015

Please note that enhanced data collection methodology was used and the timing of data collection was changed.

REGIONAL INFORMATION

TABLE GRAPE PRODUCTION PER REGION (VINES AND HA)

REGION NAME	2014/2015	
	VINES	HA
Northern Province	2 671 700	1 449 ha
Orange River	8 476 421	5 081 ha
Olifants River	2 179 325	1 210 ha
Berg River	6 950 315	4 053 ha
Hex River	10 970 624	6 419 ha
<b>TOTAL</b>	<b>31 248 385</b>	<b>18 212</b>

TABLE GRAPE FARMS PER REGION

REGION	2014/2015
Northern Province	78
Orange River	139
Olifants River	33
Berg River	154
Hex River	223
<b>TOTAL</b>	<b>627</b>

FARM LABOURERS PER REGION

REGION	2014/2015	
	SEASONAL	PERMANENT
Northern Province	7 635	1 698
Orange River	11 603	2 439
Olifants River	4 046	968
Berg River	11 409	2 474
Hex River	7 600	3 266
<b>TOTAL</b>	<b>42 293</b>	<b>10 845</b>

Source: SATI Annual Vine Census 2015

Please note that enhanced data collection methodology was used and the timing of data collection was changed



TYPE OF ACTION	DRY COST (R / HA) *		DIESEL USAGE *	
	CATERPILLAR D8/ KOMATSU D155	CATERPILLAR D9/ KOMATSU D275	CATERPILLAR D8/ KOMATSU D155	CATERPILLAR D9/ KOMATSU D275
Rip easy soil (wide furrow width)	R 6 300	R 7 350	37%	45%
Rip difficult terrain and soil (narrow furrow widths)	R 8 400	R 9 450	48%	62%
Rip and cross easy soil (wide furrow width)	R 10 500	R 14 700	44%	40%
Rip and cross difficult terrain and soil (narrow furrow width)	R 14 700	R 19 950	43%	40%
Deep mix and delve plough (without rip)	R 14 175	R 17 325	44%	40%
Rip and cross delve (narrow furrow width)	R 16 800	R 23 100	45%	40%
Single blade rip and 3 blade cross-mix rip	R 7 875	R 6 300	50%	55%
Spit delve full area (25 ton excavator)	R 17 850		35%	
Spit delve only on rows and ridging (25 ton excavator)	R 9 450		40%	
Ridging of rows with bulldozer (D5-D6 Cat)	R 4 200		26%	
Deforestation (D8 Cat)	R 4 200 - R 6 300		30%	
Remove vines with wing (D8 Cat)	R 3 150		40%	
Diggerloader (Cat 22 ton) - work tempo dependent on soil type	R 525 / uur		45L / uur	

Source: VinPro 2015

\* Please note that Dry cost is the cost of the equipment without diesel. The percentages indicated is the cost of diesel and needs to be added to the dry cost.

TYPE OF SYSTEM	POLE	ROW -SPACING (M)				
		2.1	2.5	2.75	3	3.3
<b>Slanting trellis - 1.5 m slanting pole</b>	2.4m (50 - 75)			R 50 040	R 44 662	R 40 614
<b>Slanting trellis - 1.8 m slanting pole</b>	2.4m (50 - 75)			R 58 652	R 53 775	R 48 898
<b>Gable system</b>	2.1m (75 - 100)			R 88 374	R 81 228	R 73 793
<b>Factory roof</b>	2.1m (75 - 100)			R 69 926	R 63 497	R 59 438
<b>U-system</b>	2.1m (75 - 100)				R 82 801	R 73 291
<b>Wire gable</b>	2.1m (50 - 75)			R 59 393		
<b>Lyre system</b>	2.4m (100 - 125)				R 99 395	
<b>Scott Henry</b>	2.7m (75 - 100)	R 65 592	R 55 865	R 50 284	R 46 105	R 41 925
<b>Grobbelaar</b>	2.1m (75 - 100)		R 76 385	R 70 684	R 64 983	R 62 211
<b>T - System</b>	2.4m (75 - 100)		R 68 911	R 63 770	R 58 628	R 56 127

Source: VinPro 2015



**2015 ESTABLISHMENT COST**  
**COST OF IRRIGATION SYSTEMS**

SYSTEM	ROW SPACING (M)											
	1.80	1.90	2.00	2.10	2.20	2.30	2.40	2.50	2.60	2.75	3.00	3.30
<b>Drip 0.6m Compensated</b>	R 37 575	R 35 525	R 34 159	R 32 109	R 30 743	R 29 377	R 28 010	R 27 327	R 25 961	R 24 594	R 22 545	R 20 495
<b>Drip 0.6m Non - Compensated</b>	R 26 208	R 24 778	R 23 825	R 22 396	R 21 443	R 20 490	R 19 537	R 19 060	R 18 107	R 17 154	R 15 725	R 14 295
<b>Drip 0.75m Compensated</b>	R 33 807	R 31 963	R 30 733	R 28 889	R 27 660	R 26 431	R 25 201	R 24 587	R 23 357	R 22 128	R 20 284	R 18 440
<b>Drip 0.75m Non - Compensated</b>	R 24 382	R 23 052	R 22 165	R 20 835	R 19 949	R 19 062	R 18 175	R 17 732	R 16 846	R 15 959	R 14 629	R 13 299
<b>Drip 1.0m Compensated</b>	R 30 038	R 28 400	R 27 308	R 25 669	R 24 577	R 23 485	R 22 392	R 21 846	R 20 754	R 19 662	R 18 023	R 16 385
<b>Drip 1.0m Non - Compensated</b>	R 23 469	R 22 188	R 21 335	R 20 055	R 19 202	R 18 348	R 17 495	R 17 068	R 16 215	R 15 361	R 14 081	R 12 801
<b>Micro (jet spray) Direct on poly pipe</b>	R 36 903	R 34 890	R 33 548	R 31 535	R 30 193	R 28 852	R 27 510	R 26 839	R 25 497	R 24 155	R 22 142	R 20 129
<b>Micro (Rotate) on pen with soft pipe</b>	R 42 507	R 40 188	R 38 642	R 36 324	R 34 778	R 33 232	R 31 687	R 30 914	R 29 368	R 27 822	R 25 504	R 23 185
<b>Permanent sprinklers (12m x 12.5m)</b>	R 23 272	R 23 273	R 23 274	R 23 275	R 23 276	R 23 277	R 23 278	R 23 279	R 23 280	R 23 281	R 23 282	R 23 283

Source: VinPro 2015

## PRODUCTION COST FOR TABLE GRAPES R/HA

COST STRUCTURE	2014	2013	2012
<b>DIRECT PRODUCTION COST</b>			
Fertiliser & Organic Material	R 7 374.00	R 6 099.00	R 6 034.00
Pesticide & Herbicide Control	R 14 682.00	R 10 630.00	R 10 930.00
Supervision, Permanent, Seasonal & Contract Labour	R 117 918.00	R 96 242.00	R 91 932.00
Fuel, Oil, Repairs, Parts & Maintenance	R 20 040.00	R 17 628.00	R 17 828.00
Licences & Insurance	R 253.00	R 1 411.00	R 1 723.00
Hired Transport	R 479.00	R 566.00	R 629.00
Electricity	R 7 343.00	R 7 465.00	R 6 491.00
Water	R 1 061.00	R 1 167.00	R 1 008.00
Land -, Property -, Municipal Taxes, Administration and Miscellaneous	R 5 502.00	R 3 906.00	R 3 622.00
<b>TOTAL CASH EXPENDITURE</b>	<b>R 174 652.00</b>	<b>R 145 114.00</b>	<b>R 140 197.00</b>
<b>DEPRECIATION</b>	<b>R 23 943.00</b>	<b>R 22 596.00</b>	<b>R 21 539.00</b>
<b>TOTAL EXPENDITURE</b>	<b>R 198 595.00</b>	<b>R 167 710.00</b>	<b>R 161 736.00</b>

Source: Various SA Table Grape Producers.



10 YEAR TABLE GRAPE DISTRIBUTION TREND

SEASON	TOTAL PRODUCTION (TON)	TREND (YEAR ON YEAR)	TOTAL EXPORTS (TON)	DOMESTIC MARKET (TON)	EXPORTS AS % OF PRODUCTION	DOMESTIC AS % OF PRODUCTION
2005/6	267 169	12%	230 896	36 273	86%	14%
2006/7	260 678	-2%	227 265	33 413	87%	13%
2007/8	258 773	-1%	224 123	34 650	87%	13%
2008/9	255 284	-1%	217 875	37 409	85%	15%
2009/10	273 372	7%	234 579	38 794	86%	14%
2010/11	245 112	10%	202 500	42 612	83%	17%
2011/12	285 810	17%	245 797	40 013	86%	14%
2012/13	261 883	-9%	234 463	27 420	89%	11%
2013/14	251 477	-10%	226 401	25 076	90%	10%
2014/15	291 442	16%	263 452	27 990	90%	10%
<b>10 Year Average</b>	<b>265 100</b>		<b>230 735</b>	<b>34 565</b>	<b>87%</b>	<b>13%</b>

Source: SATI, NDA & Retailers 2005/6 - 2009/10, NAMC 2010/11 - 2014/15

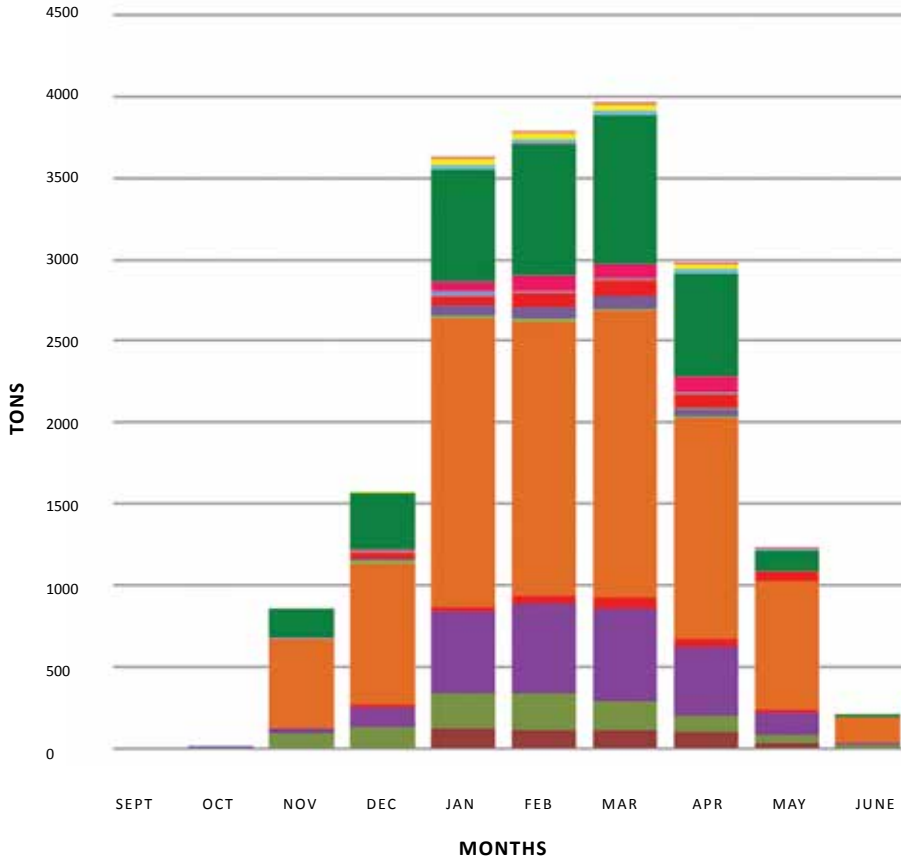
PARAMETER	TOTAL
Total number of 4.5 Equivalent Cartons sold by Emerging Growers. *	363 000
Total Number of 4.5 Kg Equivalent Cartons sold by Black Equity Businesses (PDI Owned Component only) *	1 540 000
Total farm-gate revenue of both forms of Ownership *	R 183 000 000
Number of 100% Black Owned Farms	18
Total number of Black People who own a share in a partly black owned farm	657
Total Number of Partly owned Farms and Enterprises	14

\* Producer survey

SATI's annual developing farmer survey results suggest that the number of historically disadvantaged individuals who own a share in table grape enterprises has increased by almost 14% over the past year. The value of their crop however was stifled by hail in the Northern Cape. In addition to the suite of support programmes offered to developing farmers, SATI has become deeply involved in government led land reform policy development processes over the past year. SATI continues to remain active in enhancing historically disadvantaged shareholder businesses.



TABLE GRAPES SOLD BY ALL SA FRESH PRODUCE MARKETS SEPTEMBER 2014 TO JUNE 2015



- WITBANK ● WELKOM ● VEREENIGING ● UITENHAGE ● TSHWANE
- SPRINGS ● PORT ELIZABETH ● PIETERMARITZBURG ● MPUMALANGA
- KLERKSDORP ● KIMBERLEY ● KEI ● JOHANNESBURG ● GEORGE
- EAST LONDON ● DURBAN ● CAPE TOWN ● BLOEMFONTEIN

Source: NAMC

## GLOBAL IMPORTERS OF TABLE GRAPES

Importers	Share of Partner Countries in World Imports (%)	Imported value in 2014 (USD Thousand)	Imported quantity, tons 2014	Imported value in 2013 (USD Thousand)	Imported quantity, tons 2013	Imported value in 2012 (USD Thousand)	Imported quantity, tons 2012	Imported value in 2011 (USD Thousand)	Imported quantity, tons 2011	Imported value in 2010 (USD Thousand)	Imported quantity, tons 2010
World	100	8 919 671	4 086 646	8 547 883	4 174 535	7 901 098	4 001 631	7 732 408	3 911 050	7 172 189	3 757 813
United States of America	15.1	1 351 222	498 144	1 361 383	561 802	1 204 079	539 350	1 200 903	575 607	1 464 390	588 896
Netherlands *	11	983 816	345 650	950 600	361 501	851 594	351 754	908 951	327 946	761 556	355 396
United Kingdom	8.4	745 113	325 805	664 097	358 701	631 785	379 318	641 644	399 998	591 136	408 705
Germany	8	712 113	306 831	694 957	316 878	630 008	296 292	693 086	306 114	613 588	304 007
China	6.8	602 575	257 903	514 637	250 066	383 679	241 869	324 162	234 226	189 471	248 135
Hong Kong, China	5.1	455 873	211 001	404 246	185 228	369 872	146 052	317 494	122 909	245 834	81 744
Canada	4.8	427 422	195 548	439 859	167 046	421 194	156 226	410 750	143 164	391 672	114 250
Russian Federation	4.5	399 667	173 438	504 727	185 047	529 671	177 104	534 733	177 700	569 670	188 822
France	2.6	231 193	140 839	232 953	147 156	228 401	148 721	234 050	157 560	199 487	130 039
Korea, Republic of	2.1	189 512	104 449	176 798	129 509	138 685	107 890	114 761	114 986	84 127	104 521
Poland	1.9	165 424	87 665	187 695	83 507	158 461	80 646	181 446	57 898	153 760	41 508
Indonesia	1.7	150 650	71 496	100 889	72 824	122 686	65 847	113 111	69 832	81 278	60 360
Mexico	1.5	135 380	65 196	133 672	28 436	125 555	80 229	108 380	57 163	72 651	20 068
Viet Nam	1.5	132 016	59 260	39 144	58 743	30 470	54 192	27 858	45 189	24 967	34 963
Thailand	1.3	114 948	57 302	111 663	18 323	104 103	No Quantity	71 232	14 372	52 232	13 274
Belgium	1.2	109 955	51 295	114 298	37 639	103 715	59 449	109 257	55 794	116 982	41 260
Norway	1.1	95 764	50 664	97 883	37 777	93 790	19 615	93 850	16 510	84 331	17 212
Kazakhstan	1	91 929	50 059	35 891	28 046	85 083	45 965	69 656	50 430	14 324	24 407
Spain	1	89 702	47 551	69 721	50 346	70 297	41 554	89 121	44 394	80 157	28 483
United Arab Emirates	0.9	84 678	46 738	79 226	54 505	66 311	50 394	48 024	47 223	47 534	57 456
Austria	0.9	83 533	43 523	90 105	45 847	95 471	41 478	100 731	48 245	94 139	45 553
Switzerland	0.9	81 022	43 481	85 406	33 653	79 820	33 657	84 640	42 565	74 574	42 730
Sweden	0.8	67 424	42 624	74 075	45 531	71 244	39 253	75 936	31 893	58 280	38 629
Australia	0.7	65 623	38 416	58 111	43 352	53 261	49 759	39 519	51 953	19 156	49 358
Other	15.2	1 353 117	771 768	1 325 847	873 072	1 251 863	795 017	1 139 113	717 379	1 086 893	718 037

\* Majority re-exported to Europe and Russian Federation

Source : Trade Map. Product: 080610 Grapes Fresh



GLOBAL EXPORTERS OF TABLE GRAPES

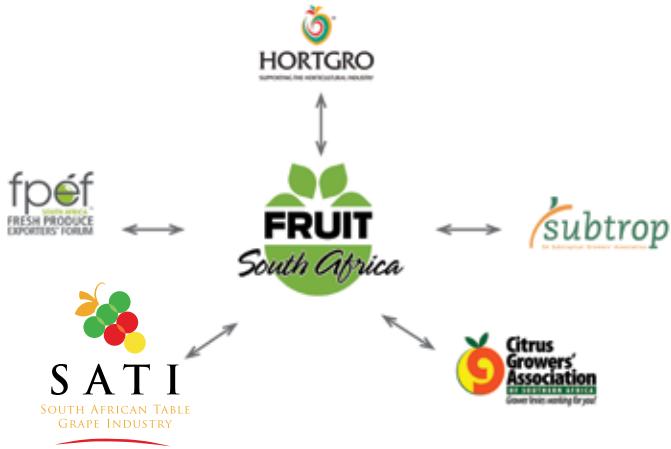
Exporters	Exported value in 2014 (USD Thousand)	Exported quantity, Tons 2014	Exported value in 2013 (USD Thousand)	Exported quantity, Tons 2013	Exported value in 2012 (USD Thousand)	Exported quantity, Tons 2012	Exported value in 2011 (USD Thousand)	Exported quantity, Tons 2011	Exported value in 2010 (USD Thousand)	Exported quantity, Tons 2010
World	8 074 858	4 163 441	7 798 722	4 193 726	7 205 130	4 054 279	7 005 849	4 516 794	6 345 422	3 796 538
Chile	1 513 611	731 894	1 604 924	856 713	1 455 887	812 566	1 462 023	853 906	1 354 854	779 492
United States of America	1 030 689	447 467	1 084 478	509 966	974 928	491 369	908 418	501 795	831 124	484 591
Italy	751 782	446 547	816 977	474 264	772 412	422 296	809 555	416 347	747 942	407 576
Netherlands*	704 256	298 424	803 875	283 239	712 803	267 503	704 012	253 140	631 767	259 521
Peru	632 453	260 863	449 889	176 048	365 393	148 696	300 804	119 815	184 597	76 741
South Africa	498 014	257 857	441 039	203 305	433 262	209 525	430 399	239 577	420 833	237 860
China	358 756	248 219	268 561	289 014	262 135	275 513	162 273	263 346	104 943	253 677
Spain	344 362	152 647	316 164	146 745	271 669	117 275	315 626	110 450	259 564	81 235
Hong Kong, China	320 750	152 541	279 673	149 647	260 525	167 854	229 665	137 531	153 280	171 325
Egypt	245 080	145 311	183 355	140 439	224 306	128 076	210 060	138 419	202 052	126 786
India	223 731	136 740	193 526	148 521	131 287	114 306	77 680	75 387	102 493	64 334
Australia	205 112	125 879	174 989	105 152	103 982	121 659	82 176	106 477	73 030	89 359
Turkey	201 739	113 485	187 678	88 144	162 688	116 054	175 325	62 3320	203 926	83 872
Greece	182 559	88 388	173 090	93 505	121 424	67 229	160 645	79 352	137 298	81 191
Mexico	153 296	86 359	150 269	78 475	160 108	44 066	140 223	32 225	156 897	29 274
Namibia	86 567	58 078	33 860	20 316	35 757	118 804	32 205	112 046	34 350	66 753
Uzbekistan	85 256	48 941	28 397	0	126 491	0	148 105	19 756	66 818	24 313
Germany	70 550	47 750	86 399	37 492	75 635	31 180	88 033	32 988	73 403	26 731
Brazil	66 791	28 348	102 995	43 181	121 891	52 016	135 783	59 391	136 626	60 799
Afghanistan	49 017	28 236	0	34 079	0	32 014	4 296	35 206	9 834	33 340
France	40 115	27 466	35 843	36 558	40 566	36 672	37 160	34 732	32 040	31 668
Republic of Moldova	31 799	25 911	17 017	24 306	14 495	24 529	17 554	23 346	12 978	20 999
Lithuania	31 120	23 867	60 024	11 871	58 893	2 203	47 149	332	38 770	172
Argentina	29 492	23 084	37 391	21 795	73 842	19 218	85 484	17 414	78 560	19 264
Others	217 961	159 139	268 309	220 951	244 771	233 656	241 196	230 496	297 443	285 665

\* Majority re-exported to Europe and Russian Federation

Source : Trade Map, Product: 080610 Grapes Fresh

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## STRUCTURE OF THE SOUTH AFRICAN FRUIT INDUSTRY



Fruit South Africa (FSA) is a non-profit organisation formed by the Citrus Growers' Association of Southern Africa (CGA); HORTGRO (representing pome and stone fruit); South African Table Grape Industry (SATI); SUBTROP (representing the avocado, litchi, mango and macadamia industries) and the Fresh Produce Exporters' Forum (FPEF) to address common issues in relation to all aspects of the fruit industry of South Africa.

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### SATI

The South African Table Grape Industry (SATI) is the industry association representing table grape producers in South Africa. SATI is dedicated to maintaining South Africa's position as the preferred country for taste around the world, as well as to ensure that the industry remains progressive, equitable and sustainable. SATI's leadership consists of elected regional representatives as the Board of Directors. This ensures that the board is fully mandated by a majority vote from South African table grape producers.

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### SATI'S FOUR KEY AREAS OF INTERVENTION

To **Gain**, **Retain**, **Optimise** through:

- **Market Access**
- **Research and Technical Transfer**
- **Information and Knowledge Management**
- **Transformation and Training**

SATI is funded by a grower levy. SATI is a co-founder and a key supporter of the Sustainability Initiative of South Africa (SIZA), an ethical trade programme.

**WILLEM BESTBIER | CEO**

willem@satgi.co.za

**STEPHEN TERBLANCHE | Accountant**

stephen@satgi.co.za

**JOSEPH LOMBARDT | Information and Knowledge Manager**

joseph@satgi.co.za

**THURIA LEVY | Office Administrator**

thuria@satgi.co.za

**TARRYN WETTERGREEN | Research Manager**

tarryn@satgi.co.za

**ANDRÉ VAN WYK | Manager: Market Access & Technical**

andre@satgi.co.za

**LINDI BENIC | Manager: Trade/Market Access Affairs**

lindi@hortgro.co.za

**RHOMONA GOUNDEN | Trade, Marketing and Communications Manager**

rhomona@satgi.co.za

**EUNICE AVENANT | Training Manager**

eunice@satgi.co.za

**PHIL BOWES | Transformation Manager**

phil@satgi.co.za

**“THE SUN, WITH ALL THOSE PLANETS REVOLVING AROUND IT  
AND DEPENDING ON IT, CAN STILL RIPEN A BUNCH OF GRAPES  
AS IF IT HAD NOTHING ELSE IN THE UNIVERSE TO DO”**

**GALILEO GALILEI**

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**SOUTH AFRICAN TABLE GRAPE INDUSTRY (SATI)**

63 MAIN STREET | PAARL | 7646 | SOUTH AFRICA

Tel: +27 (0)21 863 0366

Fax: +27 (0)21 863 3039

Email: [info@satgi.co.za](mailto:info@satgi.co.za)

Website: [www.satgi.com](http://www.satgi.com)



**SATInonline**



**@sati\_sa**