SATI

SOUTH AFRICAN TABLE GRAPE INDUSTRY

statistical booklet 2012

Creating a progressive, equitable and sustainable table grape industry

South Africa is the Northern Hemisphere's oldest and most reliable supplier of table grapes. The first grapes were shipped to Europe more that a century ago.

Today consumers around the world prefer the high quality and sweet, juicy goodness that is supplied annually by a large community of growers and workers that makeup the South African table grape industry.

CONTENTS

The 2011 / 2012 South African table grape season was the largest harvest season ever recorded since deregulation.

The volume that was presented for inspection and passed for exports was 54.657 million equivalent 4.5 kg cartons of which 54.621 million equivalent 4.5 kg cartons were exported. The demand for seedless varieties has been increasing over the past five seasons, but is also reflected in data prior to 2007 but less so. Black seedless varieties have shown the greatest increase, from just over 0.587 million cartons to 4.403 million cartons within the same period. Seeded varieties continued to decline, with only red seeded varieties remaining somewhat stable. 2011 / 2012 exports reflect a continued shift in focus by exporters/export agents towards Eastern markets and as more markets become accessible and our export agents more knowledgeable in how to operate in those markets, this trend is sure to increase.

UK and Europe

These markets continue to be the main table grape export destination however as the global down turn continues to create increasing strain on household incomes the pressure on price levels continues its downward trend. This becomes more exacerbated when the major Southern Hemisphere producing countries begin sending their increased harvest volumes into these markets. The total table grape volumes imported from all the Southern Hemisphere countries into these markets increased by only two per cent when compared to the 2010 / 2011 season, with South Africa sending 21 per cent more fruit than during 2010 / 2011 season and 0.2 per cent higher than in 2009 / 2010.

Far East and Middle East

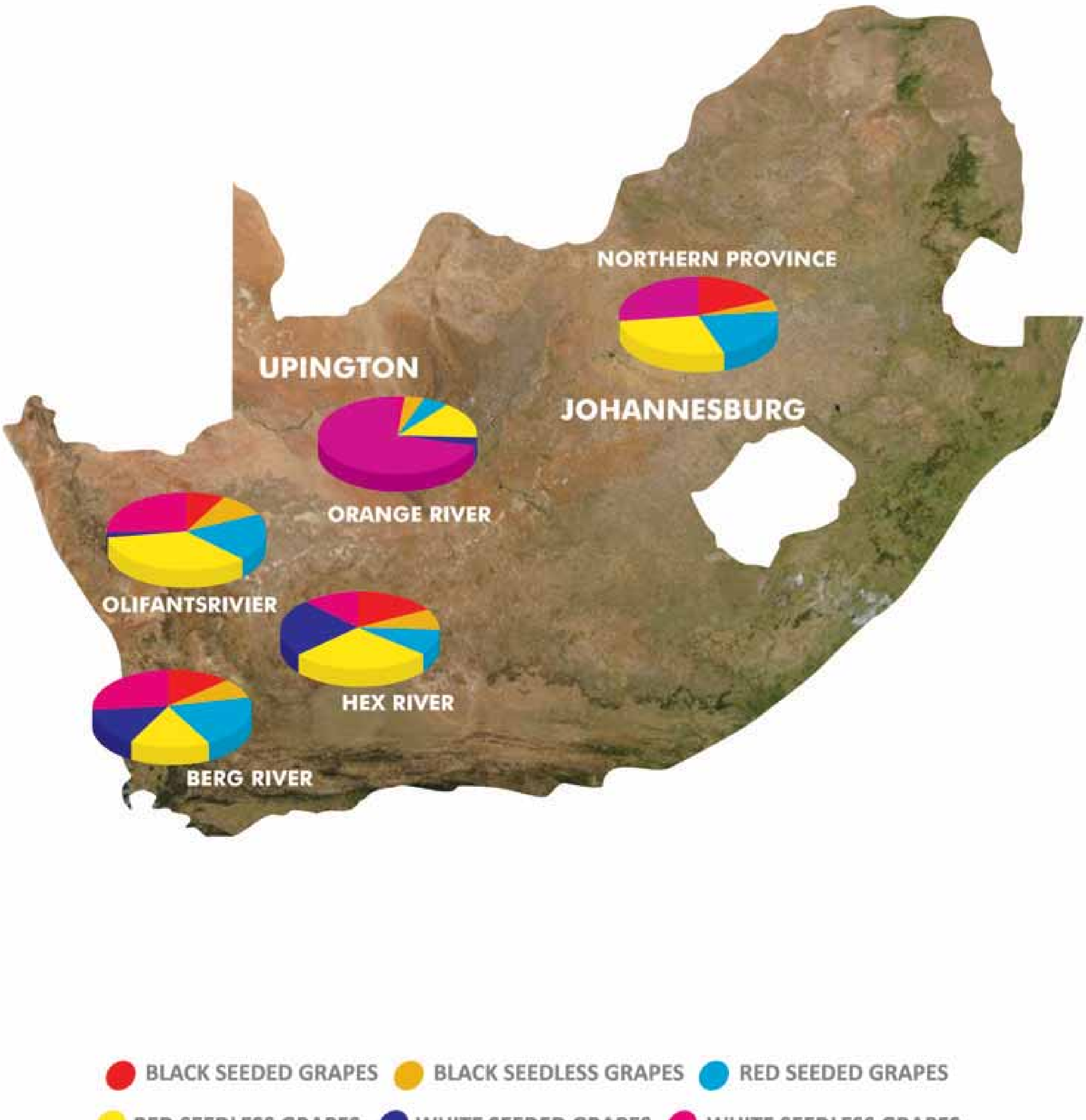
The Far East imported 7.35 million cartons of South African grapes in March 2012, capping the country's strongest season yet in these Eastern markets, which combined with the Middle East took in 10.39 million cartons from South Africa during the 2011 / 2012 season. Imports from South Africa into mainland China, grew significantly in the first three months of 2012, far above what China imported over the same period in 2011. This was due in part, to overall growth in the market, which was up nearly 42% year-on-year.

The 2011 / 2012 season appeared to have been the season that South Africa established itself as a force in Mainland China grape market. We do expect to see continued future growth for South African grapes in this market.

Africa

It was not surprising to see exports to Ghana growing by 132 per cent as this country was the fastest growing economy in the world, by 14.4 per cent, between 2011 and 2012. Even with this high growth rate, Ghana could not topple Angola from being the biggest consumer of South African table grapes in the African continent. Exports to Angola grew by 53 percent when compared to 2010 / 2011 season and by 217 per cent when compared to 2009 / 2010. Kenya whose volume grew by 88 per cent could only afford position three, just after Benin which experienced only a 2% growth when compared to the 2010 / 2011 season.

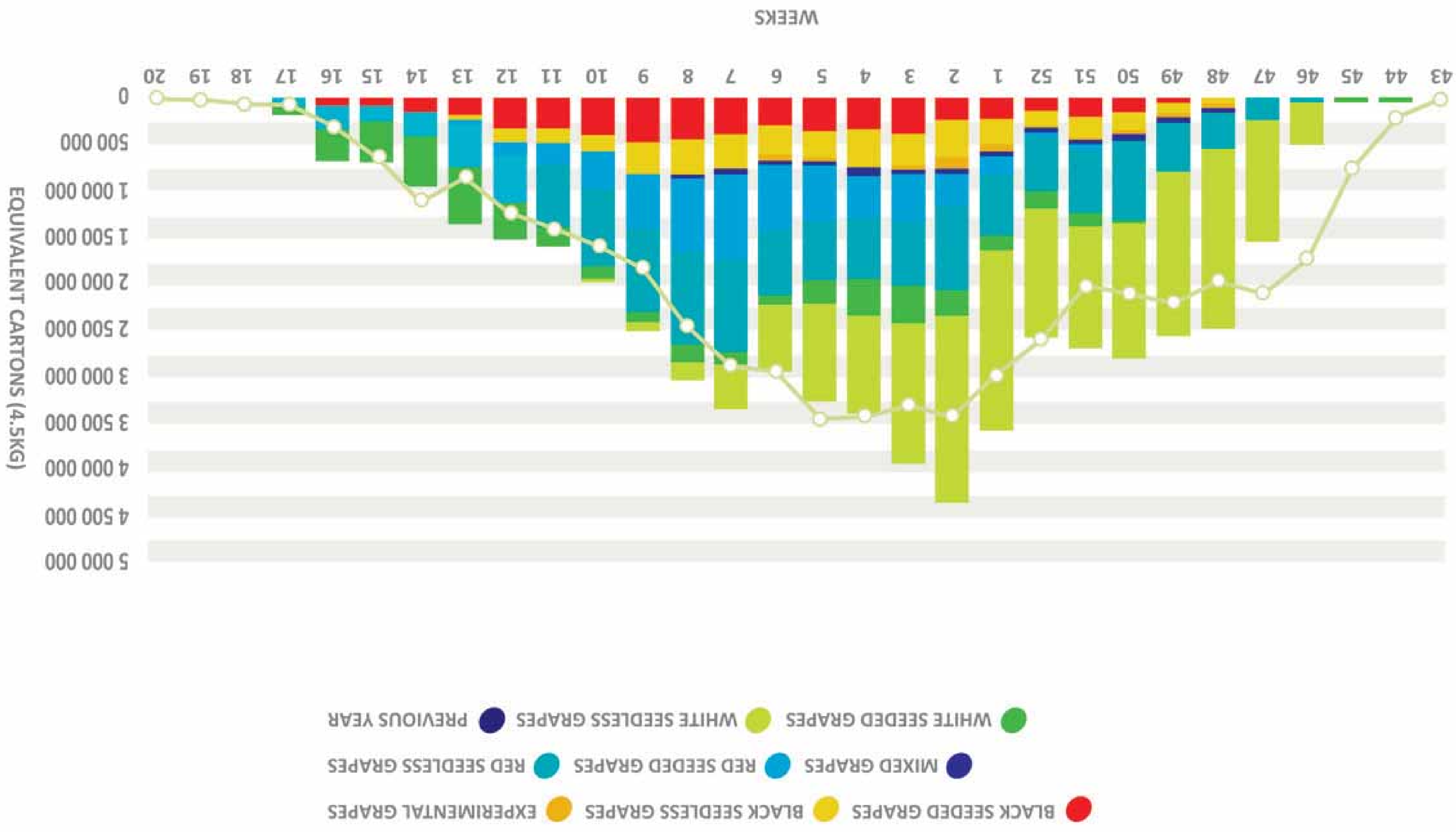
REGION NAME	INSPECTION AREA	TOTAL
Berg River	Piketberg	4 527 068
	Paarl	4 485 447
	Saron	2 656 591
	Riebeeck Kasteel	1 085 569
	Cape Town	55 527
	Tulbagh	36 077
	Ceres	26 137
	Vaal Triangle	1 900
Berg River Total		**12 874 316**
Hex River	De Doorns & Worcester	18 016 093
	Robertson	320 176
	Montagu	49 369
	Cape Town	24 701
	Ladismith	21 560
Hex River Total		**18 431 899**
Northern Province	Groblersdal / Marble Hall	3 352 880
	Potgietersrus	390 244
	Naboomspruit / Nylstroom	216 485
	Vaal Triangle	168 743
	Brits	102 075
	Cape Town	23 723
	Hartswater	22
Northern Province Total		**4 254 172**
Olifantsrivier	Trawal	1 399 815
	Clanwilliam	480 950
	Vredendal	382 207
	Cape Town	8 650
Olifantsrivier Total		**2 271 622**
Orange River	Augrabies	4 470 863
	Kakamas	3 988 239
	Lower Orange River	3 467 685
	Kanoneiland	2 229 753
	Blouputs	1 349 160
	Upington	721 759
	Friersdale	345 775
	Groblershoop	223 297
	Cape Town	23 017
	Piketberg	4 641
	Vaal Triangle	960
Orange River Total		**16 825 150**
GRAND TOTAL		**54 657 159**


NORTHERN PROVINCE
UPINGTON
JOHANNESBURG
ORANGE RIVER
OLIFANTSRIVIER
HEX RIVER
BERG RIVER
BLACK SEEDED GRAPES
BLACK SEEDLESS GRAPES
RED SEEDED GRAPES
RED SEEDLESS GRAPES
WHITE SEEDED GRAPES
WHITE SEEDLESS GRAPES

South Africa has a wide range of spendid table grape varieties, which are harvested from October to April to bring the full flavour of the crop to local and international consumers over a perid of seven months. White, Black and Red, seeded and seedless. They taste as good as they look.

VARIETY	VARIETY GROUP	DESCRIPTION
Thompson Seedless	White Seedless	White, elongated berries, good bunches, fleshy, melting taste, outstanding quality and appearance
Prime	White Seedless	The earliest South African cultivar, seedless, good berry size, crisp new season taste
Sugraone	White Seedless	White, Seedless, large berries, good shelf life, slight muscat flavour when mature
Regal Seedless	White Seedless	Early mid-season white, seedless, large crisp berries, good shelf life.
Dauphine	White Seeded	Late seeded white grape, attractive bunches and berries, excellent late maturing flavour
Victoria	White Seeded	The earliest white seeded variety available from South Africa. Large berries, good shelf life, crisp berries.
Crimson Seedless	Red Seedless	Attractive pink elongated berries, crispy excellent flavour
Flame Seedless	Red Seedless	Red, attractive in colour, firm, pleasant taste, crispy eating experience
Sunred Seedless	Red Seedless	Mid-season, round berries, deep maroon colour, crispy, firm and crunchy
Redglobe	Red Seeded	Large berries, deep, wine red colour, fleshy, melting and sweet flavour
Sugrathirteen	Black Seedless	Early mid-season, large berry, black seedless variety. Excellent taste and flavour.
La Rochelle	Black Seeded	A noble black seeded grape, crunchy berries, full of flavour, a unique eating experience
Barlinka	Black Seeded	A late season black seeded grape, good eating quality, late vintage flavour
Dan Ben Hannah	Black Seeded	Large oval berries. Also known as Black Emperor in the Far East. Mid-season variety with very good taste.
Alphonse Lavallee	Black Seeded	"Big Black", the prince of black grapes, large berries and outstanding eating experience

INTAKE GRAPH



AREA PLANTED (HA) AND THE NUMBER OF VINES PER CULTIVAR						
Cultivar	NO OF VINES	TOTAL NO OF HECTARES	AGE 0-3	AGE 4-9	AGE 10-15	AGE 16-
Crimson	3,623,563	2,025	2300	868	825	32
Thompson	2,934,439	1 667	61	196	663	746
Prime	2,685,537	1,414	52	462	873	26
Flame	2,544,176	1,326	53	517	538	218
Red Globe	2,305,423	1,238	115	268	378	477
Sugraone	1,924,749	1,083	121	231	388	343
Autumn Royal	1,414,357	714	142	558	12	2
Dauphine	1,166,768	539	2	107	95	335
Regal	887,638	444	2	21	393	29
Midnight Beauty (Sugrathirteen)	740,546	412	40	324	45	2
Dan Ben Hannah	801,352	341	32	64	28	217
La Rochelle	631,959	301	8	32	44	216
Sun Red	524,966	275	4	1	52	218
Ralli	383,208	245	16	169	60	0
Barlinka	552,240	241	0	11	84	146
Victoria	430,419	219	1	39	113	65
Waltham Cross	297,935	173	0	21	45	107
Sable Seedless (Sugrasixteen)	319,082	167	13	151	0	2
Early Sweet	297,687	158	91	58	9	0
Starlight	287,465	157	58	98	2	0
Scarlotta (Sugranineteen)	267,961	144	66	70	7	1
Alphonse	320,780	132	0	2	12	117
Bonheur	206,716	117	0	16	8	93
Coachella (Sugratwelve)	186,606	106	26	80	0	0
Other Varieties	3,910,165	1,846	630	644	468	104
TOTAL	29,645,737	15,484	1,834	5,011	5,144	3,495
% Split By Age Tier		100%	12%	32%	33%	23%

REGIONAL CALENDAR: BERG RIVER

VARIETY	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13
Thompson Seedless					■	■	■	■	■	■	■	■					
Prime Seedless	■	■	■	■	■	■	■	■									
Sugraone	■	■	■	■	■	■	■	■	■								
Regal Seedless				■	■	■	■	■	■	■	■	■					
Dauphine											■	■	■	■	■	■	■
Victoria				■	■	■	■	■	■	■							
Crimson Seedless					■	■	■	■	■	■	■	■	■	■	■	■	■
Flame Seedless	■	■	■	■	■	■	■	■	■	■							
Sunred Seedless					■	■	■	■	■	■	■	■	■	■			
Redglobe					■	■	■	■	■	■	■	■	■	■	■	■	
Sugrathirteen				■	■	■	■	■	■	■	■						
La Rochelle							■	■	■	■	■	■	■	■	■	■	■
Barlinka												■	■	■	■	■	■
Dan Ben Hannah			■	■	■	■	■	■	■	■	■	■	■				
Alphonse Lavallee					■	■	■	■	■	■	■	■	■	■	■		

REGIONAL CALENDAR: HEX RIVER

VARIETY	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
Thompson Seedless			■	■	■	■	■	■	■	■	■										
Prime Seedless	■	■	■																		
Sugraone		■	■	■	■	■	■														
Regal Seedless			■	■	■	■	■	■	■	■											
Dauphine									■	■	■	■	■	■	■	■	■	■	■	■	■
Victoria		■	■	■	■	■	■	■	■												
Crimson Seedless		■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■	■
Flame Seedless	■	■	■	■	■	■	■	■	■												
Sunred Seedless		■	■	■	■	■	■	■	■	■	■	■	■	■							
Redglobe			■	■	■	■	■	■	■	■	■	■	■	■	■	■	■				
Sugrathirteen		■	■	■	■	■	■	■	■	■											
La Rochelle						■	■	■	■	■	■	■	■	■	■	■	■				
Barlinka										■	■	■	■	■	■	■	■	■	■	■	■
Dan Ben Hannah				■	■	■	■	■	■	■											
Alphonse Lavallee				■	■	■	■	■	■	■	■	■									

REGIONAL CALENDAR: NORTHERN PROVINCES

VARIETY	43	44	45	46	47	48	49	50	51	52	1	2	3	4	5	6	7
Thompson Seedless							■										
Prime Seedless	■	■	■	■	■	■	■	■	■								
Sugraone						■	■										
Regal Seedless						■	■	■	■	■	■						
Crimson Seedless							■	■	■	■	■	■	■	■	■	■	■
Flame Seedless			■	■	■	■	■	■	■	■	■						
Sunred Seedless							■	■	■	■	■						
Redglobe							■	■	■	■	■	■	■	■	■		
Sugrathirteen					■	■	■	■	■	■	■						
Dan Ben Hannah						■	■	■	■	■	■	■	■				

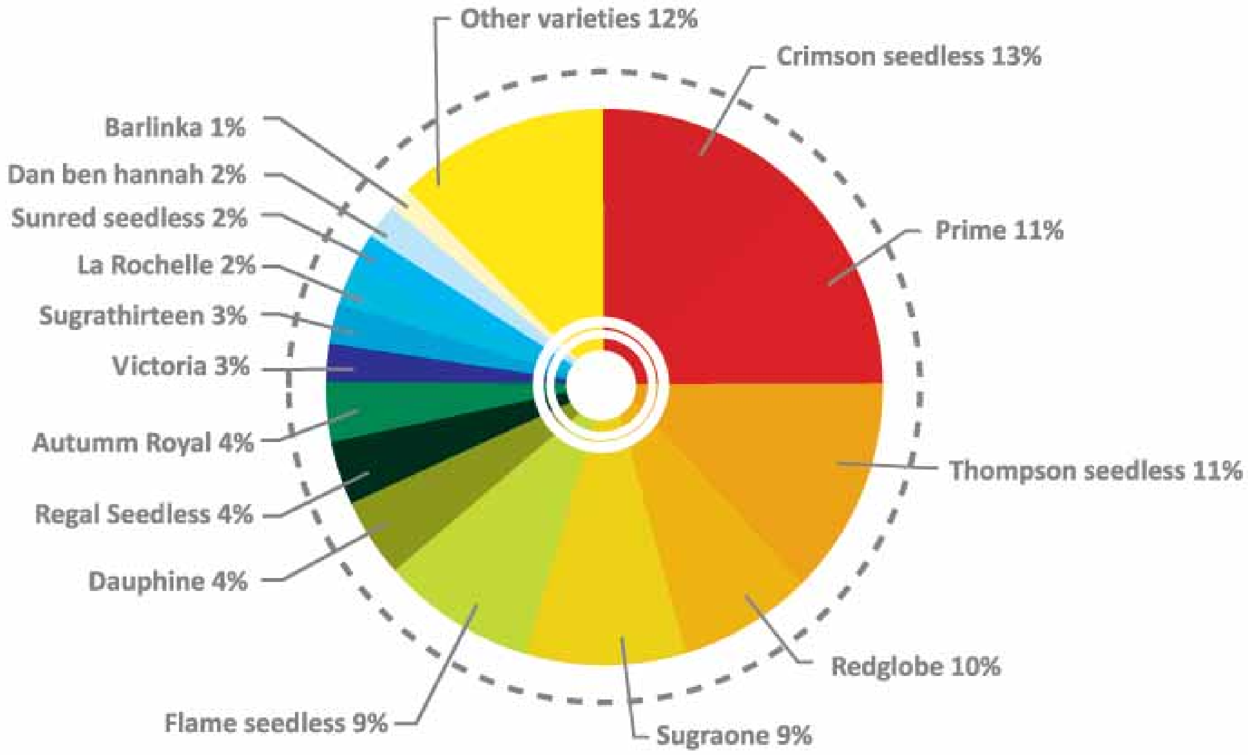
REGIONAL CALENDAR: OLIFANTS RIVER

VARIETY	46	47	48	49	50	51	52	1	2	3	4	5	6	7	8	9	10
Thompson Seedless							■	■	■	■	■	■					
Prime Seedless	■	■	■	■	■	■	■										
Sugraone					■	■	■	■	■	■	■						
Regal Seedless					■	■	■	■	■	■	■						
Crimson Seedless							■	■	■	■	■	■	■	■	■	■	■
Flame Seedless			■	■	■	■	■	■	■	■							
Sunred Seedless								■	■	■	■	■	■	■			
Redglobe							■	■	■	■	■	■	■	■	■	■	
Sugrathirteen							■	■	■	■							
La Rochelle									■	■	■	■	■	■	■	■	
Dan Ben Hannah						■	■	■	■	■	■						
Alphonse Lavallee								■	■	■	■	■					

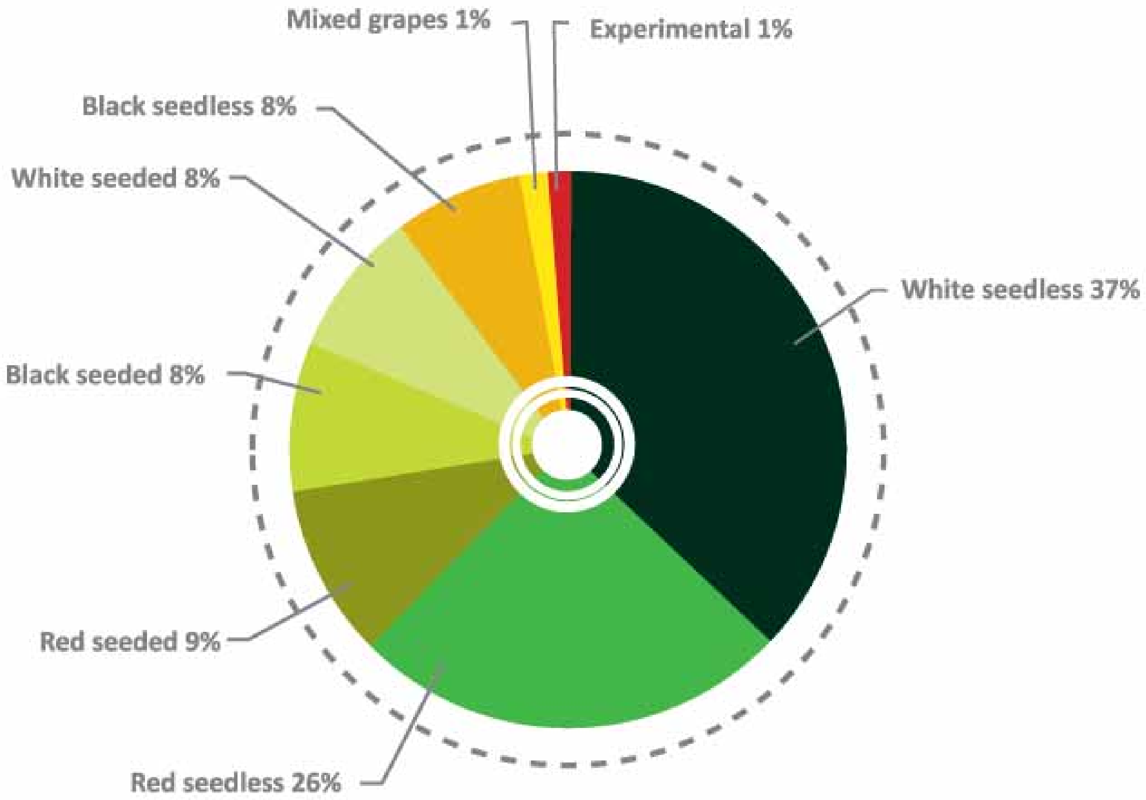
REGIONAL CALENDAR: ORANGE RIVER

VARIETY	45	46	47	48	49	50	51	52	1	2	3	4	5
Thompson Seedless				■	■	■	■	■	■	■	■	■	
Prime Seedless	■	■	■	■	■	■	■	■					
Sugraone		■	■	■	■	■	■	■	■	■			
Regal Seedless						■	■	■	■	■			
Victoria					■	■	■	■	■	■	■		
Crimson Seedless					■	■	■	■	■	■	■	■	
Flame Seedless	■	■	■	■	■	■	■	■	■	■			
Redglobe							■	■	■	■	■	■	■
Sugrathirteen					■	■	■	■	■				
La Rochelle									■	■	■	■	
Dan Ben Hannah									■	■	■	■	

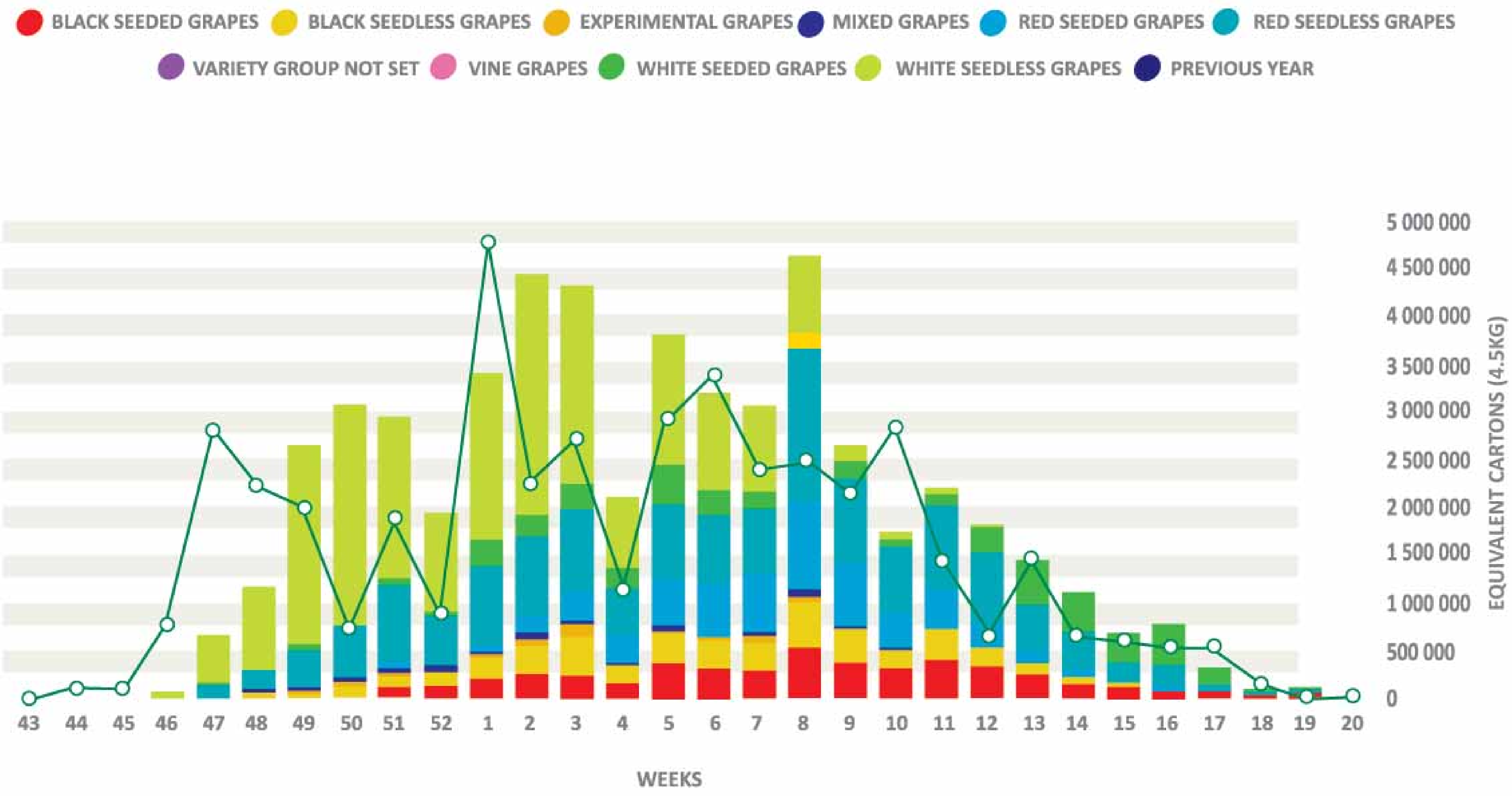
TOP 15 VARIETIES EXPORTED DURING 2011 / 2012 SEASON



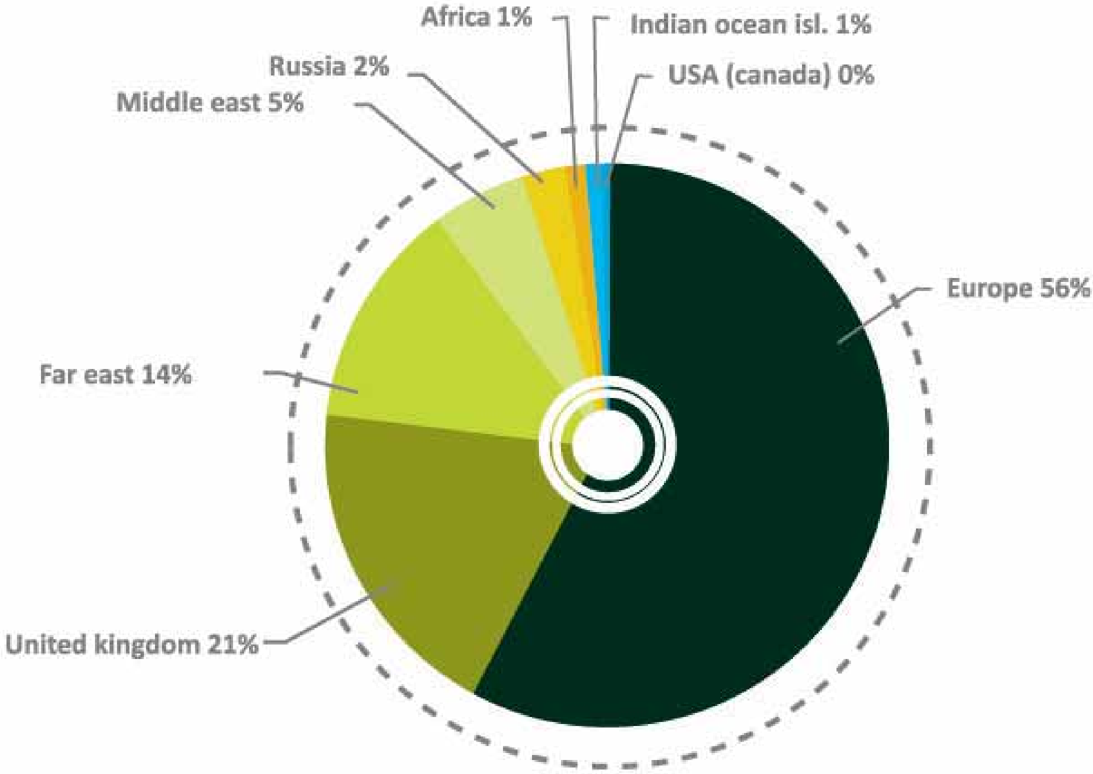
SA TABLE GRAPE EXPORTS PER VARIETY GROUP: 2011 / 2012



EXPORT GRAPH - SEASON 2011 / 2012



MARKET SPLIT: SA TABLE GRAPES EXPORTS 2011 / 2012



PARAMETER	TOTAL
Total Number of Cartons Sold by 100% PDI Owned Enterprises	481,792
Total Cartons Sold by Black Equity Businesses Shareholding	2,019,638
Total Number of Enterprises with 100% PDI Shareholding	13
Total Number of Enterprises with Partial PDI Ownership	12
Total Number of Individuals in 100% PDI Ownership	533
Total Number of PDI's in Equity Business Shareholding	555

Broad Based Black Economic Empowerment in the table grape industry is progressing steadily. The number of farms owned by women appears to be on the increase, and the number of black co-owners of production units in the industry is growing. Support programmes are in place to seek to ensure that their product quality is aligned with the broader industry expectation. Nearly 11% of table grape land is owned by historically disadvantaged individuals.

Table Grape industry also provides homes for its employees, more than 45% permanent workers live in farm-houses. An average of two workers live in one house. Average number of rooms per house is three.

AREA (HA) AND VINES UNDER TABLE GRAPE PRODUCTION

REGION NAME	2009 / 2010		2010 / 2011		2011 / 2012	
	HA	VINES	HA	VINES	HA	VINES
Berg River	3,743	6,623,550	3,288	5,721,967	3,421	5,977,802
Orange River	4,230	7,862,149	4,501	8,334,750	4,787	8,919,272
Hex River	5,391	11,499,003	3,956	8,040,947	5,254	11,033,400
Olifants River	502	851,320	720	1,544,240	1,024	1,891,466
Northern Provinces	794	2,120,673	997	1,822,038	998	1,823,797
TOTAL	14,660	28,956,695	13,462	25,463,942	15,484	29,645,737

NUMBER OF FARM WORKERS

REGION NAME	2009 / 2010		2010 / 2011		2011 / 2012	
	SEASONAL	PERMANENT	SEASONAL	PERMANENT	SEASONAL	PERMANENT
Berg River	13,639	2,616	13,445	2,470	18,879	3,535
Orange River	13,750	3,350	14,802	1,943	16 874	2 156
Hex River	8,783	5,337	8,642	4,740	8,795	4 580
Olifants River	2,115	511	2,773	671	3,500	750
Northern Provinces	3,500	980	2,843	804	2,951	850
TOTAL	41,787	12,794	42,505	10,628	50 999	11 871

Source: SATI Vine Census 2012

NUMBER OF TABLE GRAPE PRODUCERS

REGION NAME	2009 / 2010	2010 / 2011	2011 / 2012
Berg River	99	94	88
Orange River	99	103	74
Hex River	128	107	116
Olifants River	33	26	31
Northern Provinces	57	52	52
TOTAL	416	382	361

SOURCE OF ENERGY PROVIDED IN FARM HOUSES

ENERGY SOURCE	% OF FARMS UNITS: PERMANENT WORKERS	% OF FARMS UNITS: SEASONAL WORKERS
Electricity	95.70%	95.50%
Gas	0.60%	2.30%
Paraffin	0.70%	0.90%
Wood	2.90%	1.00%
Other	0.00%	0.30%

WATER SERVICE PROVIDED IN FARM HOUSES

WATER SERVICE	% OF FARMS UNITS: PERMANENT WORKERS	% OF FARMS UNITS: SEASONAL WORKERS
In-House Tap	96.50%	67.30%
Outside Tap	2.60%	18.00%
Communal Tap	0.90%	14.50%
Other	0.00%	0.20%

NO OF HOUSES	TOTAL NO OF ROOMS	AVERAGE NO OF ROOMS PER HOUSE	AVERAGE NO OF WORKERS PER HOUSE
6,941	21,532	3.1	2

Source: SATI Industry Census (2008)

LOCAL MARKET SPLIT BY PERCENTAGE

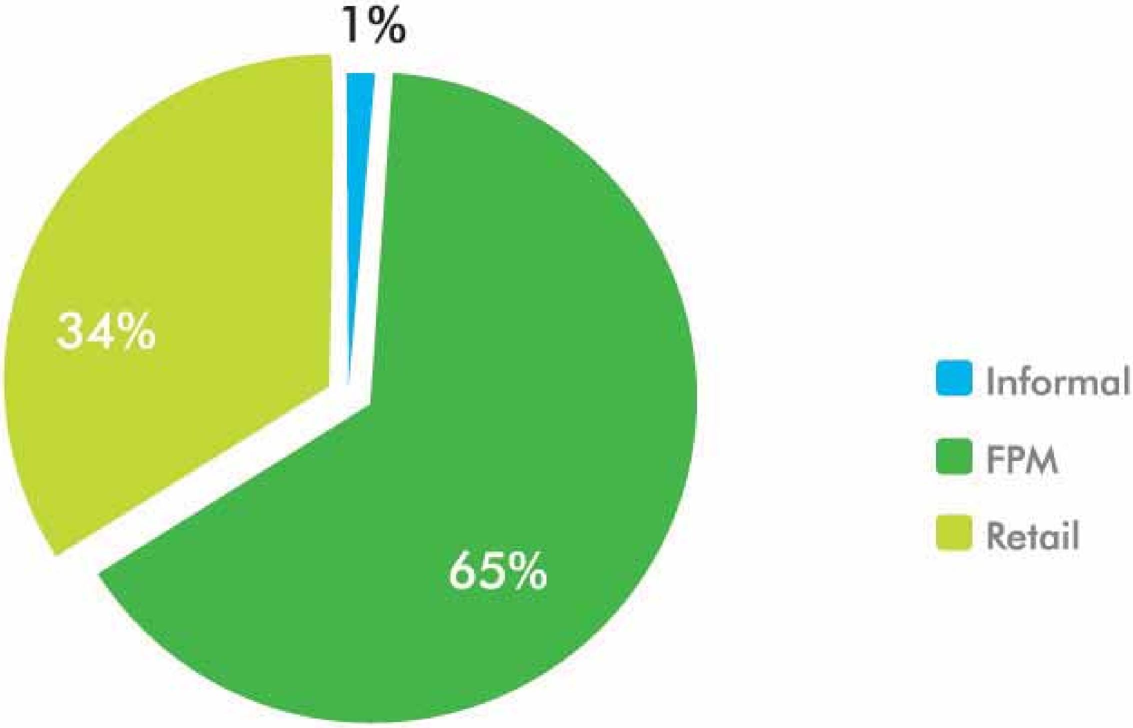
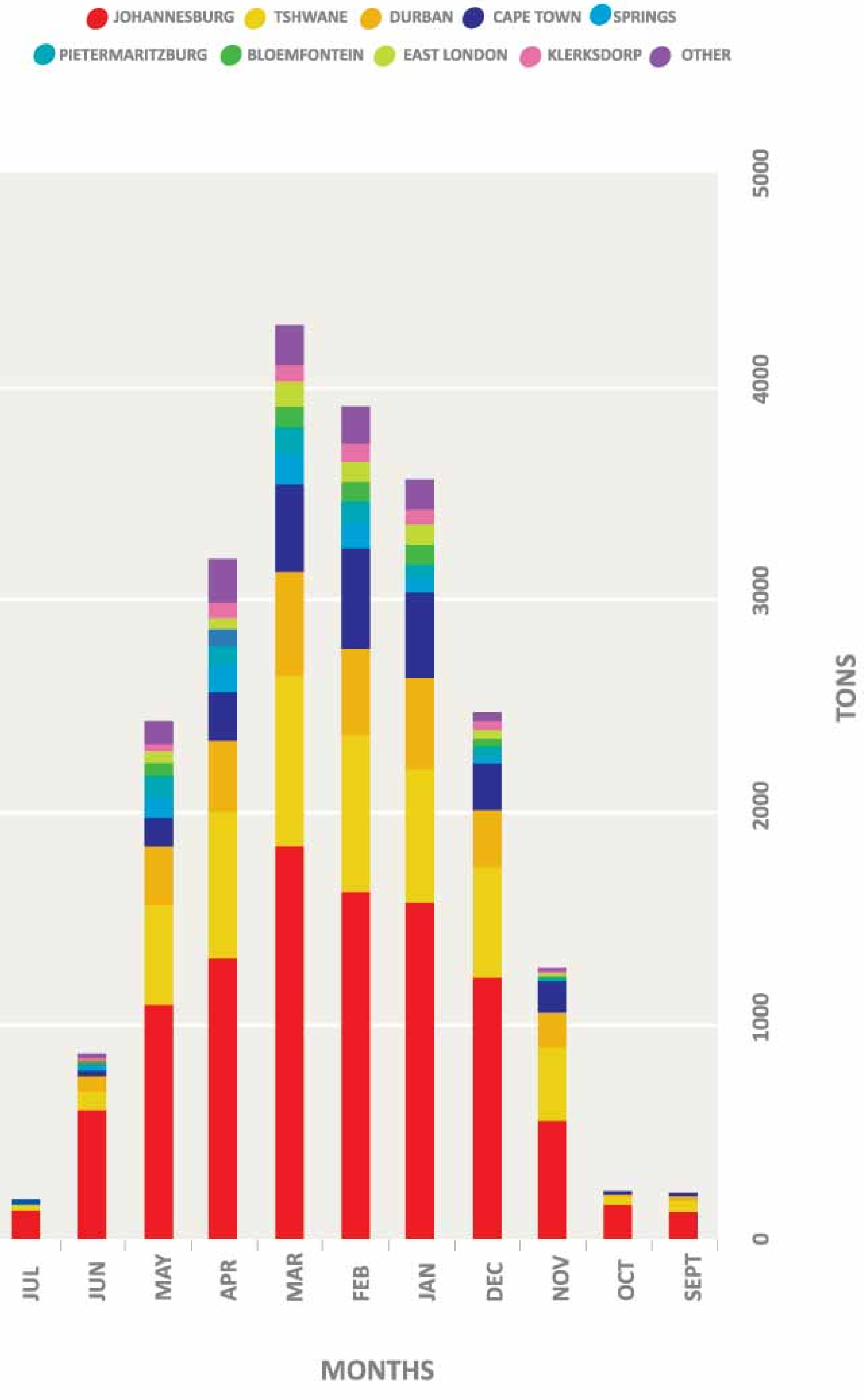


TABLE GRAPES SOLD BY ALL SA FRESH PRODUCE MARKETS SEPTEMBER 2011 - JULY 2012



	RAND PER MARKET COMPARISON				
PRICE POINT	UK	EU	FAR EAST	MIDDLE EAST	DOMESTIC
FOT Selling Price	R 119.72	R 117.05	R 114.53	R 105.37	R 0.00
CIF Selling Price	R 107.93	R 105.65	R 103.10	R 94.58	R 0.00
FOB Selling Price	R 96.05	R 93.80	R 94.33	R 82.85	R 25.00
Net Amount Payable to Grower	R 69.51	R 67.73	R 68.42	R 57.76	R 19.07
		14,660	14,660	14,660	14,660

	DETAILED COSTING BREAKDOWN				
MARKET CURRENCY	£	€	$	$	R
ZAR EXCHANGE RATE	14.54	11.70	9.16	9.16	1.00

	REVENUE STREAM COMPARISON IN ZAR				
FOT SELLING PRICE	R 119.72	R 117.05	R 114.53	R 105.37	R 0.00
LESS: FOT COSTS	-R 11.79	-R 11.40	-R 11.43	-R 10.78	R 0.00
	R 8.38	R 8.19	R 8.02	R 7.38	R 0.00
Custom Clearance	R 1.31	R 1.24	R 1.31	R 1.31	R 0.00
Inland Haulage	R 0.79	R 0.75	R 0.79	R 0.79	R 0.00
Port Surcharge	R 0.03	R 0.03	R 0.03	R 0.03	R 0.00
Overseas Handling	R 1.27	R 1.20	R 1.27	R 1.27	R 0.00
CIF SELLING PRICE	R 107.93	R 105.65	R 103.10	R 94.58	R 0.00
LESS: CIF COSTS	-R 11.88	-R 11.85	-R 8.77	-R 11.73	R 0.00
Marine Insurance	R 0.65	R 0.63	R 0.62	R 0.57	R 0.00
Credit Insurance	R 0.54	R 0.53	R 0.52	R 0.47	R 0.00
Ocean Freight	R 10.69	R 10.69	R 7.64	R 10.69	R 0.00
FOB SELLING PRICE	R 96.05	R 93.80	R 94.33	R 82.85	R 25.00
LESS: FOB COSTS	-R 26.54	-R 26.06	-R 25.91	-R 25.09	- R 5.93
Exporter Commission	R 7.36	R 6.88	R 6.72	R 5.91	R 0.00
Levies & Inspections	R 0.81	R 0.81	R 0.81	R 0.81	R 0.00
Wharfage	R 0.58	R 0.58	R 0.58	R 0.58	R 0.00
Transport to Harbour	R 5.56	R 5.56	R 5.56	R 5.56	R 0.00
Miscellaneous	R 12.24	R 12.24	R 12.24	R 12.24	R 5.93
NET AMOUNT PAYABLE TO GROWER	R 69.51	R 67.73	R 68.42	R 57.76	R 19.07

AVERAGE PACKOUT @ 3900/HA	R / 4.5KG EQUIVALENT		
	2012	2011	2010
AVERAGE DIP	71.55	70.2	72.5
Packaging Material	R 13.60	R 12.36	R 12.72
Transport	R 2.57	R 2.33	R 1.94
Inspections & Levies	R 0.83	R 0.83	R 0.83
Others	R 3.12	R 2.90	R 2.88
Total Marketing Costs per 4.5kg	**R 20.12**	**R 18.42**	**R 18.37**

	R / HA		
	2012	2011	2010
MARKETING COSTS	R78 484	R71 854	R71 659
DIRECT PRODUCTION COSTS			
Electricity	R9011	R6932	R5781
Fuel and Oil	R7557	R4111	R3726
Repairs & Maintenance	R7509	R9866	R10303
Salaries & Wages	R73546	R69383	R63263
Fertilizer	R7178	R6970	R6201
Water	R1400	R1250	R1130
Sprays: Chemicals	R10670	R10552	R10569
Administration and Miscellaneous	R6486	R5771	R5303
Production Costs	**R123 356.85**	**R114 835.00**	**R106 276.00**

DEPRECIATION		R / HA		
@5%	Vineyards	R5900	R5400	R5100
@8%	Packshed & Cold Stores	R3500	R3300	R3200
@20%	Equipment	R8900	R8400	R8400
@5%	Housing	R2200	R2100	R2000
@5%	Irrigation System	R1100	R1100	R1100
	Depreciation Total	**R21600**	**R20300**	**R19800**

SOURCE: Various Table Grape Producers, 2012

SOUTH AFRICAN TABLE GRAPE DISTRIBUTION TRENDS

SEASON	PRODUCTION GROWTH	TOTAL PRODUCTION (TON)	TOTAL EXPORTS (TON)	LOCAL MARKET (TON)	EXPORTS AS % OF PRODUCTION	LOCAL AS % OF PRODUCTION
2000 / 2001	-	199 259	174 704	24 555	88%	12%
2001 / 2002	12%	223 559	196 981	26 578	88%	12%
2002 / 2003	2%	227 904	198 235	29 669	87%	13%
2003 / 2004	18%	268 225	238 298	29 927	89%	11%
2004 / 2005	-11%	237 633	210 823	26 810	89%	11%
2005 / 2006	12%	267 169	230 896	36 273	86%	14%
2006 / 2007	-2%	260 678	227 265	33 413	87%	13%
2007 / 2008	-1%	258 773	224 123	34 650	87%	13%
2008 / 2009	-1%	255 284	217 875	37 409	85%	15%
2009 / 2010	7%	273 372	234 579	38,794	86%	14%
2010 / 2011	-10%	245 112	202 500	42 612	83%	17%
2011 / 2012	17%	285 810	245 797	40 013	86%	14%
12 Year Average	4%	250 232	216 840	33 392	87%	13%

IMPORTERS OF SOUTH AFRICAN TABLE GRAPES

	TRADE INDICATORS										
IMPORTERS	EXPORTED VALUE 2011 (USD THOUSAND)	TRADE BALANCE 2011 (USD THOUSAND)	SHARE IN SOUTH AFRICA'S EXPORTS (%)	EXPORTED QUANTITY 2011 (TONS)	UNIT VALUE (USD / TON)	EXPORTED GROWTH IN VALUE BETWEEN 2007 - 2011 (%, P.A)	EXPORTED GROWTH IN QUANTITY BETWEEN 2007 - 2011 (%, P.A)	EXPORTED GROWTH IN VALUE BETWEEN 2010 - 2011 (%, P.A)	RANKING OF PARTNER COUNTRIES IN WORLD IMPORTS	SHARE OF PARTNER COUNTRIES IN WORLD IMPORTS (%)	TOTAL IMPORT GROWTH IN VALUE OF PARTNER COUNTRIES BETWEEN 2001 - 2011 (%, P.A)
World	427 233	420 213	100	248 092	1 722	10	-3	2		100	5
Netherlands	188 955	188 955	44.2	115 143	1 641	14	-1	1	2	10.8	7
United Kingdom	88 216	88 216	20.6	48 094	1 834	2	-8	10	4	8.3	-1
Hong Kong, China	31 569	31 569	7.4	15 822	1 995	49	33	38	8	4.1	21
Malaysia	14 846	14 846	3.5	7 160	2 073	37	21	17	43	0.2	12
Russian Federation	13 666	13 666	3.2	7 571	1 805	26	12	-8	5	7	6
United Arab Emirates	13 065	13 065	3.1	6 930	1 885	28	11	-7	30	0.6	17
Germany	11 736	11 736	2.7	10 413	1 127	-7	-9	-3	3	8.9	1
Singapore	10 576	10 576	2.5	4 714	2 244	35	23	17	31	0.6	8
Saudi Arabia	6 012	6 012	1.4	3 287	1 829	24	11	-6	36	0.4	13
Indonesia	5 955	5 955	1.4	2 891	2 060	30	16	176	12	1.5	24
Norway	4 713	4 713	1.1	3 342	1 410	9	3	-15	16	1.2	0
Portugal	2 975	2 975	0.7	1 830	1 626	7	-3	3	28	0.7	6
Chinese Taipei	2 732	2 732	0.6	1 488	1 836	8	-7	-32	41	0.3	-7
Canada	2 610	2 610	0.6	1 135	2 300	9	-21	11	6	5.4	5
France	2 449	2 449	0.6	1 808	1 355	-4	-12	-22	9	3.1	-1
Italy	1 880	1 880	0.4	1 318	1 426	-3	-10	-42	25	0.8	2
Kuwait	1 717	1 717	0.4	968	1 774	23	20	-29	62	0.1	21
Mauritius	1 649	1 649	0.4	843	1 956	9	-3	0	74	0	6
Spain	1 357	-2 746	0.3	1 132	1 199	-13	-15	-58	17	1.2	7
Philippines	1 348	1 348	0.3	557	2 420			45	44	0.2	12
Other Markets	19 204	16 289	4.1	11 644	124 262	920	565	2608	6763	32.5	1137

UNIT: USD THOUSAND				
EXPORTERS	EXPORTED VALUE IN 2008	EXPORTED VALUE IN 2009	EXPORTED VALUE IN 2010	EXPORTED VALUE IN 2011
World	6 025 605	5 664 881	6 281 964	7 011 120
Chile	1 291 133	1 197 167	1 360 469	1 506 219
United States of America	786 633	758 950	831 124	908 418
Italy	886 891	593 634	747 942	803 656
Netherlands	622 567	567 718	567 831	671 114
South Africa	314 290	358 492	420 413	427 233
Spain	267 206	226 267	259 790	316 248
Peru	85 705	135 834	184 597	300 804
Hong Kong, China	80 095	151 092	153 280	229,665
Egypt	161 439	225 377	202 052	222 447
Turkey	169 407	155 594	203 926	175 325
China	47 437	85 850	104 943	162 273
Uzbekistan	45 861	54 359	66 818	148 083
Greece	156 350	142 494	132 554	145 112
Mexico	147 920	118 935	156 897	140 223
Brazil	171 456	110 574	136 626	135 783
Germany	97 807	66 222	65 779	86 499
Argentina	88 730	58 984	78 560	85 240
Australia	84 104	150 734	73 030	82 137
India	90 640	68 329	102 493	77 680
Lithuania	35 700	31 739	38 770	47 149
Other Exporting Countries	376 606	405 122	379 872	339 812

SOURCE: ITC Calculations based on UN Comtrade Statistics. Product : 080610 Grapes, fresh

"The sun, with all those planets revolving around it and dependent on it, can still ripen a bunch of grapes as if it had nothing else in the universe to do."

Calileo Galilei

Tel: +27 (0)21 872 1438 | Fax: +27 (0)21 872 4375
E-mail: info@satgi.co.za | Website: www.satgi.co.za
PO Box 2932, Paarl, 7620, Cape Town, South Africa
63 Main Road, Paarl, 7620, Cape Town, South Africa