



SATI

SOUTH AFRICAN TABLE
GRAPE INDUSTRY

Creating a progressive, equitable and sustainable South African table grape industry.

**Guide to the programme,
“Preferred cultivars; preferred country”.**

January 2010

1. Introduction

At a meeting held in 2009 by the board of directors at the South African Table Grape Industry (SATI), the programme, '*preferred cultivars, preferred country*' was approved. The programme will enable producers in transformation to apply for funding from SATI for a cost share in the purchase of varieties of replacement vines that are aligned with our strategic vision of becoming the world's preferred country of origin for table grapes.

2. Who is eligible to participate?

Participation is restricted to historically disadvantaged owners of Table Grape production units in South Africa. By definition, these are South African Black, Coloured, Chinese or Indian people who have ownership in a table grape business.

3. How to participate

A standard application form can be obtained at the web link, http://www.satgi.co.za/bee_transformation_education.asp, via e-mail (see e-mail address below), or from the SATI offices in Paarl. Completed application forms will be received both in electronic and in hard copy up until 15 October 2010. The application form contains details to be completed by the relevant business directors or trustees.

4. Applicants' responsibilities

- 4.1 Ordering vines in their own capacity;
- 4.2 Paying for their agreed portion of the vines;
- 4.3 Arranging delivery of vines;
- 4.4 Planting the vines under the correct conditions;
- 4.5 Managing the vines indefinitely;
- 4.6 Acquiring training or mentorship as specified in the application form.

5. SATI's responsibilities

- 5.1 Paying the nursery for a predetermined portion of the cost of new vines ordered and part paid by a producer or buyer;
- 5.2 Assessing applications on time against criteria set forth in the application forms;
- 5.3 Visiting the site of propagation of programme vines from time to time;
- 5.4 Advising producers or buyers of possible sources of technical assistance.

6. Terms and conditions

- 6.1 Where applications are successful, payments will be made against invoices issued by recognised nurseries.
- 6.2 Payments will be made directly to the nurseries.
- 6.3 Where only partial payment is approved, the applicant will be required to settle the balance of the account with the nursery.
- 6.4 SATI reserves the right to withhold payment as a result of non-performance by the applicant on any matter relating to this guide and to the application form.
- 6.5 SATI reserves the right to withhold payment where applicants have provided incorrect information.
- 6.6 SATI will hold no responsibility for poor performance of vines both in terms of production and in terms of market performance of table grapes produced.
- 6.7 Only once full payment has been received by the nursery, from SATI and from the producer or buyer, will the producer or buyer be eligible to take delivery of the vines.

